



Minutes of Regional Conference

Agrinion, 29th of September 2010

*Papastrateio Hall of Agrinion
Panagopoulou Square, Agrinion*



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List of participants

N°	Name	Organisation	Position / Occupation	City of provenance
1	Konstantinos KARANASIOS	University of Western Greece	Postdoctoral Researcher	Agrinion
2	Ioanna KATAKI	University of Western Greece	Graduate of University of Western Greece	Agrinion
3	Miltiadis ZABARAS	University of Western Greece	Postgraduate Student	Agrinion
4	Sotiria MAKRI	University of Western Greece	Student	Agrinion
5	Ioanna VASILEIADOU	University of Western Greece	Postdoct. Researcher	Agrinion
6	Athanasios STATHOKOSTAS	University of Western Greece	Postgraduate Student	Agrinion
7	Maria KATSAROU	Univ. Department of Environmental and Natural Resources Management	Student	Agrinion
8	Christos AKRATOS	Univ. Department of Environmental and Natural Resources Management	Lecturer	Agrinion
9	Sandra KOLS	Univ. Department of Environmental and Natural Resources Management	Entrepreneur	Agrinion
10	Chrysovalado TASSI	Univ. Department of Environmental and Natural Resources Management	Student	Agrinion
11	Triantafyllos TATOULIS	Univ. Department of Environmental and Natural Resources Management	Postgraduate student	Agrinion
12	Christina OIKONOMOU	University of Western Greece	Postdoctoral Researcher	Agrinion
13	Georgia ARGYRAKOULI	Univ. Department of Environmental and Natural Resources Management	Student	Agrinion
14	Athanasia TEKERLEKOPOULOU	Univ. Department of Environmental and Natural Resources Management	Chemical Engineer	Agrinion
15	Eleni ARVANITI	Patras Science Park	Project Implementation	Patras
16	Gerasimos CHRISTOU	Developmental Authority	Employee	Agrinion
17	Konstantina VELLIOU	Training Center of Mesologi	Trainer	Mesologi



18	Michail MICHAILIDIS	University of Western Greece	Postgraduate student	Agrinion
19	Ilias KALLERGIS	Association of Professional catering, leisure and entertainment	President	Agrinion
20	Ierotheos ZACHARIAS	University of Western Greece	Assistant Professor	Agrinion
21	Konstantinos LADAS	University of Western Greece	Postgraduate student	Agrinion
22	Evi TZOMAKA	Municipality of Agrinion	Employee	Agrinion
23	Feidias BAIRAMIS	University of Western Greece	Postgraduate student	Agrinion
24	Anna CHRISAFI	Chamber of Commerce of Aitoloakarnania	Director	Agrinion
25	Evagelia BARLA	University of Western Greece	Student	Agrinion
26	Ioannis GIATAGANAS	Member of Chamber of Commerce of Aitoloakarnania	Business Consultant	Agrinion
27	Alaxandros XANTZARAS	Environmental Center of Trichonida	Environmentalist	Agrinion
28	Sofia PAPASPYROU	Chamber of Commerce of Achaia	Director	Nafpaktos
29	Nikolaos KOUTSIAS	University of Western Greece	Professor	Agrinion
30	Eleni ILIADOU	University of Western Greece	Postdoctoral Researcher	Agrinion
31	Panagiotis PANAGOPOULOS	University of Western Greece	Student	Agrinion
32	Olga SALAKIDOU	University of Western Greece	Student	Agrinion
33	Charoula CHEIMONA	University of Western Greece	Student	Agrinion
34	Nikolaos ZAMPARAS	Technical Chamber of Greece	Member	Agrinion
35	Petros GROUMPOS	Patras Science Park	President and CEO	Patras
36	Kostas BOUROS	Local Organisation of Land Reclamation of Acheloos	Director	Agrinion
37	Stefanos CHATZIANESTIS	Municipality of Agrinion	Director of Financial Department	Agrinion
38	Maria PSILOPOULOU	High School of Mesologi	Educational Consultant	Mesologi
39	Lydia AKRITIDOU	University of Western Greece	Student	Agrinion
40	Maria TSIFLIKIOTOU	University of Western Greece	Student	Agrinion
41	Giorgos-Panagiotis PAPAFAEIRIS	University of Western Greece	Student	Agrinion
42	Giannis SELIMIS	University of Western Greece	Student	Agrinion
43	Panagiotis MALTEZOS	KNAUF A.B.E.E	Trainer for Technicians	Agrinion



44	Anastasios VAGENAS	Organisation for supporting enterprises	Business Consultant	Agrinion
45	Christina TSICHRITZI	Citizen Service Centre of Agrinion	Head	Agrinion
46	Aristidis MAKOPOULOS	Educational Publishing	Owner	Agrinion
47	Dr. Demis SOTIRIS	Patras Science Park	Postdoctoral researcher	Patras
48	Foteini GINI	Municipality of Agrinion	Employee	Agrinion
49	Despoina-Maria KOTSOMUTI	Local Newspaper	Journalist	Mesologi
50	Giorgos KOSVIKIS	Museum of Nafpaktos	Director	Nafpaktos
51	Giorgos KOMMENOS	Municipality of Agrinion	ICT Department	Agrinion
52	Marian KOUTRAKOU	Educational Center of Aitoliko	Trainer	Aitoliko
53	Evagelia FRAGIDOU	Municipality of Patras	Employee	Patras
54	Konstantinos AZIS	Educational Center of Aitoliko	Trainer	Aitoliko
55	Efthimios PAPOUTSIS	Agriculture bank of Greece	Director	Agrinion
56	Georgios KATSIMAGIS	Army		Agrinion
57	Anastasios MITROPOULOS	Region of Western Greece	Employee	Patras
58	Konstantinos GEKAS	Agricultural Association of Patras	Director	Patras
59	Theodoros LADAS	Municipality of Agrinion	Alderman	Agrinion
60	Polytimi DOULA	University of Western Greece	Student	Agrinion
61	Stavros DAVARINOS	University of Western Greece	Student	Agrinion
62	Ourania ZARNAVELI	University of Western Greece	Student	Agrinion
63	Sofia MITROULIA	University of Western Greece	Student	Agrinion
64	Konstantinos BOKAS	Chamber of Commerce of Etoloakarnania	Vice-president	Agrinion
65	Labrini KOLOVOU	Municipality of Agrinion	Municipal Councilor	Agrinion
66	Giorgos KEFALIDIS	University of Western Greece	Student	Agrinion
67	Dimitrios CHEIMARIOTIS	Laboratory "Panagia Eleousa"	Director	Agrinion
68	Markos KASVIKIS	Municipality of Agrinion	City Council Candidate	Agrinion
69	Athanasios	Laboratory "Panagia Eleousa"	Economist	Agrinion



	SAPLAOURAS			
70	Makis GIANNOPOULOS	Yacht Club of Agrinion	President	Agrinion
71	Dimitrios PATERELIS	University of Western Greece	Student	Agrinion
72	Euthymios CHOUSIS	“ECOTECHNIKI”	Mechanic Engineer, Environmentalist	Agrinion
73	Dimitris MANGANAS	Municipality of Agrinion	ICT Department	Agrinion
74	Giorgos GOUVOLIRIS	Radio Akarnania	Journalist	Agrinion
75	Polumeni BALOMENOU	Univ. Department of Environmental and Natural Resources Management	Graduate	Agrinion
76	Pelagia BAKODIMOU	Univ. Department of Environmental and Natural Resources Management	Graduate	Agrinion
77	Georgia GEROULATOU	Univ. Dep. of Environm. and Natural Resources Managem.	Student	Agrinion
78	Ilias YFADIS	High School of Lepeno	Philologist	Lepeno
79	Giorgos GIOGIOS	Univ. Department of Environmental and Natural Resources Management	Student	Agrinion
80	Maria-Christina DIMOPOULOU	University of Western Greece	Student	Agrinion
81	Themistoklis DOUSKAS	Univ. Department of Environmental and Natural Resources Management	Student	Agrinion
82	Eleni DROSOGIANNI	Univ. Department of Environmental and Natural Resources Management	Student	Agrinion
83	Eleni DIAFONIDI	University of Western Greece	Student	Agrinion
84	Evagelia KALAMOUDAKOU	Univ. Department of Environmental and Natural Resources Management	Student	Agrinion
85	Chrysostomos STYLIOS	Technological Institute of Ipeiros	Professor	Ipeiros
86	Dimitra ZISIMOPOULOU	Technological Institute of Ipeiros	Professor	Mesologi
87	Panagiota KONSTADAKOU	University of Western Greece	Postgraduate Student	Agrinion
88	Vagelis PAPADAKIS	University of Western Greece, Patras Science Park	Associate Professor, research Consultant	Patras
89	Pavlos MOSCHOLIOS	Municipality of Agrinion	Mayor	Agrinion
90	Dimosthenis GIAGAS	Municipality of Agrinion	Division of Planning, Organisation & Information, of	Agrinion



			Municipality of Agrinion	
91	Panagiotis ZOUNARAS	Municipality of Agrinion	Division of Planning, Organisation & Information, of Municipality of Agrinion	Agrinion
92	Marios CHEIRAS	Region of Western Greece	Managing Authority	Patras
93	Maria EFSTATHIOU	AEIPIOUS Institute	Project Implementation	Patras
94	Manina AGOTI	Patras Science Park	Research Associate	Patras
95	Sofia KEKEMPANOU	Citizens Service Center of Patras	Head	Patras
96	Panos PAPANATOS	ERGOLOGIC	Project Implementation Department	Patras
97	Kostas BOURTZIS	University of Western Greece	Professor	Agrinion
98	Panagiotis TSICHRITZIS	Chamber of Commerce of Etoloakarnania	President	Agrinion
99	Nikolaos KANIS	Newspaper "Machitis"	Journalist	Agrinion
100	Dimitris ALIVERIS	University of Western Greece	Student	Agrinion
101	Lambros LITOS	AGRINO	Quality-R&D Department	Agrinion
102	Iordanis PAPAPOULOS	University of Western Greece	Student	Agrinion

More than a hundred participants coming from seven cities and belonging to different institutions, private and public entities from Etoloakarnania region, debating on design and contents of a social economy incubator in the city of Agrinion, serving the whole region.

Opening the challenge

On Wednesday, 29th of September 2010, at the Papastrateio Hall of Agrinion, in Panagopoulos Square, at 17:00 was successfully organised a Regional Conference with subject: **"Creation & Development of a Social Enterprises Incubator at the City of Agrinion"**. The conference was held in the framework of the EU funded Project URBACT II - URBAN N.O.S.E. "URBAN NETWORK OF SOCIAL ENTERPRISES".



The project URBAN N.O.S.E has as an objective the creation of a network of social enterprises that support the start up of new initiatives for social enterprises offering advisory services, training activities and know-how via an Incubator of Social Enterprises. In this framework, the Municipality of Agrinion creates the basis for the **establishment and operation of an Incubator of Social Enterprises/ Science Park in Agrinion** which will host companies concerning the environment, health sustainable tourism, sustainable agriculture, protection of the cultural heritage, etc.

Throughout this workshop, the Municipality of Agrinion was able to promote the European Project URBACT II-URBAN N.O.S.E. (Urban Network of Social Enterprises) and the Social Economy, to inform the citizens of Agrinion and the authorities of the city, along with representatives of other six surrounding cities of the region, and finally to cause **extensive consultation** about the **Local Action Plan for the establishment of an Incubator of Social Enterprises – Science Park in Agrinion**.

The regional conference was attended by representatives from several authorities of the Municipality and the whole region. There were representatives from the Region of Western Greece, the University of Patras, the University of Western Greece, from Patras Science Park, Chamber of Commerce of Etoloakarnania, from productive sectors of the region, associations, local training centres and students mostly from the University of Western Greece.

A ‘more than profit’ political perspective

Mr. Pavlos Moscholios, Mayor of Agrinion

The conference was opened by the Mayor of Agrinion, Mr. Pavlos Moscholios, who welcomed and thanked for their presence all the stakeholders of the city. Furthermore, the Mayor praised the efforts that have already been made through the project Urban N.O.S.E. because via this project, is reinforced the opening of the city and the cooperation with other European Municipalities. Through Urban N.O.S.E. has been increased the experience and the knowledge of all the involved entities and it is a great chance for the development of strategic synergies, which in the future, will contribute to the growth of the city. The affiliation of the Municipality in the project Urban N.O.S.E. makes possible the support and creation of social enterprises and a Science Park of Social & Innovative Enterprises, mainly through the cooperation with the University of Western Greece, which has a critical mass of scientists and researchers. The incubator will create new jobs where can be absorbed a vast



number of graduated from the local University. Mr. Moscholios emphasized that because of the current economic crisis, it is crucial the support of social enterprises which have not the profit as a direct objective, but to provide services to the wider society.

Mr. Dimosthenis Giagas from the Division of Planning, Organisation & Information, of Municipality of Agrinion

Mr. Giagas made a detailed report about the European projects of Urban Development and about the points that the Municipality has been benefiting of, making a special reference to Urban N.O.S.E. by presenting both achievements and the ultimate goals.

Mr. Dimitris Vagenas, Professor at the University of Western Greece

After Mr. Giagas, followed a Professor from University of Western Greece, Mr. Dimitris Vagenas, who focused on the prospects for the **Creation & Development of Spin-offs at the University of Western Greece - The need for an Incubator / Science Park**". Prof. Vagenas presented his laboratory, the applications of the research that takes place in it, the importance of an incubator that can host spin off companies, and emphasised the fact that many research products are unexploited because of the lack of an incubator that would help these spin off companies to be developed.



Picture 1: The audience which consisted of stakeholders of the local authorities, professors and students from the University of Western Greece, from local enterprises and associations.



Mr. Panagiotis Tsihritzis, President of the Chamber of Commerce of Etoloakarnania

The first part of the workshop was closed by Mr. Panagiotis Tsihritzis, the President of the Chamber of Commerce of Etoloakarnania who presented proposals for a **Favorable Environment aiming at the Creation & Sustainability of Enterprises at Etoloakarnania**. He proposed that the specific guidelines announced by the European Committee should be adopted for the enhancement of SMEs in order to grow and become more competitive. He mentioned that stakeholders of the area have to create an environment which will attract new companies and will offer new jobs, because *entrepreneurship is the key factor for local development*.



Picture 2: The President of Chamber of Commerce of Etoloakarnania, Mr. Panagiotis Tsihritzis

The regional strategic role of a social incubator

Prof. Petros Groumpos, President and CEO of Patras Science Park

The President and CEO of Patras Science Park, Prof. Petros Groumpos, opened the second part of the conference. He presented the Patras Science Park, its objectives and activities. He mentioned the rapid development of the Science Park during the last six years and the large number of researchers and scientists who have found “shelter” for their activities at Patras Science Park. Finally, he emphasized that in this difficult period of our country, researchers and scientists must be motivated to stay at their “home” by providing them all those services that can be offered by an Incubator/ Science Park.



Mr. Marios Heiras, Managing Authority of the Region of Western Greece

Next speaker was Mr. Marios Heiras, from the Managing Authority of the Region of Western Greece, who referred to **The Urban Development in NSRF & European Approaches**. He presented funding mechanisms that support urban areas (JESSICA, etc.) and other good practices from European cities that have adopted these strategies and were developed rapidly.

Mr. Vagelis Papadakis, professor at the University of Western Greece

The regional conference was closed by Mr. Vagelis Papadakis, professor at the University of Western Greece who presented the **Local Action Plan for the Creation & Development of a Social Enterprises Incubator and Science Park at the City of Agrinion**. He referred to the multiple benefits that the Municipality of Agrinion could gain from the creation of an Incubator of social and innovative enterprises. Moreover, he presented the potential space where the incubator can be installed, the share scheme and the financial information that will make a viable incubator. Furthermore, Prof. Papadakis presented the fields which should be included in the new Incubator of social enterprises that already exist in the city of Agrinion (Environment-University's spin-offs-, Health, Sustainable & alternative tourism, Sustainable agriculture -cultivator groups-, Cultural heritage protection, Research & New Technologies).



Picture 3: The Mayor of Municipality of Agrinion, Mr. Pavlos Moscholios



Picture 4: Prof. Vagelis Papadakis, University of Western Greece.

After the end of the presentations, followed an edifying discussion between speakers and audience. Professors from the audience asked in which way the incubator can be funded, which would be the best legal form, and which is the linking with the National Strategic Framework Programme (NSFP). The stakeholders from the Region of Western Greece and the Municipality answered that there must be a specific call for the creation of incubators from a Regional /National or a European Programme and the eligible entities are those which are “certified” like Municipalities, Prefectures. Another question was about the legal form of the incubator, more specifically if it would be better to be a non profit organisation or an S.A.. Prof. Papadakis answered that in each occasion there are pros and cons. He explained that if the incubator is a non profit organisation, then the incubator will not face direct repercussion if the balance sheet isn’t always active (a fact that influences in a negative way an S.A.). Furthermore, a non profit organisation has a support of a “strong” entity like the Chamber of Commerce or a Municipality. On the other hand, if the incubator is an S.A., then this entity will be more flexible because there will be less bureaucracy.

The last questions came from students from the University of Western Greece, who asked about direct benefits that a graduate can have from the creation of an incubator. The President and CEO of Patras Science Park, Prof Groumpos, answered that those who can gain direct benefits from an incubator are graduates who can either find a job into the incubator or have the opportunity to implement their ideas by creating a spin-off company in this incubator. He emphasised that except for benefits for the society, the critical mass of researchers and scientists that are in the local university have the opportunity to stay in the city, implement their ideas and promote their innovative technologies, instead of going to bigger cities.



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Prof. V. Papadakis, thanked all the attendants for their presence and their participation in the creative discussion and announced that the Local action Plan will be uploaded to the web site of the Municipality for further consultation.



Picture 5: From left to right, Prof. Vagelis Papadakis, University of Western Greece, Mr. D. Giagas from the Division of Planning, Organisation & Information, Municipality of Agrinion and Mr. M. Heiras, from the Managing Authority, Region of Western Greece



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ANNEX 1: Field Visit and Cooperation Meeting



Programme URBACT II



URBAN N.O.S.E. Project
URBAN NETWORK OF SOCIAL ENTERPRISES



INCUBATOR OF SOCIAL ENTERPRISES IN AGRINION

Field Visit & Cooperation Meeting between Patras Science Park and Municipality of Agrinion for the creation of an Incubator of Social Enterprises in Agrinion

Patras Science Park, 28th September 2010



On Tuesday 28th of September 2010, at Patras Science Park, was successfully organised a field visit & cooperation meeting between the Mayor of Agrinion, Mr. Pavlos Moscholios, along with representatives of the city of Agrinion, the President and CEO of Patras Science Park, Prof. Petros Groumpos, managers and consultants from Patras Science Park and the Head of the Managing Authority of the Region of Western Greece, Mr. Michalis Tzortzis.

The purpose of this cooperation meeting was the **consultation and support of the Municipality of Agrinion for the implementation of a strategy for the enhancement of the local economy**. The Municipality of Agrinion participates in the European Programme **URBACT II - Urban N.O.S.E. "Urban Network of Social Enterprises"** and via this project the Municipality intends to create an Incubator of Social Enterprises in Agrinion.



Picture 1: From the left: The Head of the Managing Authority of the Region of Western Greece, Mr. Michalis Tzortzis, the Mayor of Agrinion, Mr. Pavlos Moscholios, the President and CEO of Patras Science Park, Prof. Petros Groumpos, the Project Manager, Prof. Vagelis Papadakis and, at the podium, the General Director of Patras Science Park, Mr. Gerasimos Mentzelopoulos.

Patras Science Park, as Prof. P. Groumpos mentioned, based in its experience, is going to help the Municipality of Agrinion for the creation and initial operation of an equivalent incubator of social enterprises. Moreover, Prof. Groumpos presented the



progress of Science Park during the last five years. The General Director of Patras Science Park, Mr. Gerasimos Mentzelopoulos, presented the organisational and financial issues concerning the operation of an Incubator, like Patras Science Park, in order to be sustainable.

The Project Manager, Prof. Vagelis Papadakis, presented the Programme URBACT II which has as an objective to foster the exchange of experiences between the European cities and to capitalise/ disseminate knowledge about all issues related to sustainable urban development.



Picture 2: Views and consultation from the audience

More specifically, he presented the project **Urban N.O.S.E. which has as main objective the creation of a Network of Social Enterprises**. This Network will support the start up of initiatives of social enterprises by offering consulting services, training activities and know-how, through **the creation of an incubator of social enterprises**. The main idea is that social enterprises can be a **driving force for the sustainable development of an urban area**, according to the Lisbon-Gothenburg Strategy, and can **increase social coherence and improve urban economy**. The Network will transfer best practices to social enterprises and will represent the social policies of national and local government.

The coordinator of the project is the Municipality of Gela (Sicily, Italy), and the other partners are: Municipality of Agrinion (Greece), Municipality of Koropi, (Greece), Municipality of Xàtiva (Spain), Municipality of Grenoble (France), Municipality of Athienou (Cyprus), Municipality of Brighton & Hove (UK), Municipality of Alcobaça (Portugal), Municipality of Pori (Finland), ASI Gela Consortium (Italy).

The Mayor of Agrinion, Mr. Moscholios, mentioned that the participation of Municipality of Agrinion in this Pan-European competitive process is a great success (only 5% of projects were approved) and taking into consideration the specific objective of the project, it is also an excellent opportunity for the successful



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implementation and achievement of the initial objectives, especially during the current economic crisis. More specifically, through this specific project, the **Municipality of Agrinion tries to put the basis for the establishment and operation of an Incubator of Social Enterprises, that is to say companies concerning the environmental, health, sustainable tourism, sustainable agriculture, protection of cultural heritage, etc.** Patras Science Park with the specialist advisors' and the Local Support Group's involvement, will contribute to this effort. The final deliverable of the project is the **Local Action Plan**, which will describe the way that all the above (an incubator of social enterprises, etc.) mentioned will be implemented.

The Head of the Managing Authority of the Region of Western Greece, Mr. Michalis Tzortzis, said that the specific project is of particular interest for the new PEP, is fully consistent with the current regional strategy, which gives priority to issues related directly to the stimulation of local economy and to the European principles of urban development, suggesting a specific place where the incubator will be established. Just to testify the full involvement of his Managing Authority in this project, Mr. Tzortzis highlighted the fact that in the Local Support Group's team also participates a representative from the Managing Authority of the Region of Western Greece, Mr. Marios Cheiras, aiming at providing guidelines about the funding of this Local Action Plan through the NSFR-PEP DEPIN to be eligible/feasible.



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ANNEX 2: Invitation



Invitation

The **Municipality of Agrinion** organizes a Regional Conference

***"Creation & Development
of a Social Enterprises Incubator at the City of Agrinion"***

in the framework of the EU funded Project URBACT II -URBAN N.O.S.E. "NETWORK OF SOCIAL ENTERPRISES".

The Regional Conference will be held on Wednesday, **29th September**, at the **Papastrateio Megaro Agriniou**, Panagopoulos Square, Agrinion at **17:00**.

Your presence and participation will be highly appreciated

Municipality of Agrinion





ANNEX 3: Conference Programme

Regional Conference:

“Creation & Development of a Social Enterprises Incubator at the City
of Agrinion”

Wednesday, 29th September 2010

17.00 *Welcome – Greetings*

17.15 Greetings from the Mayor of Agrinion, Mr. P. Moscholios

17.30 “Project Urban Nose: A European Network for the promotion of Social Enterprises”
D. Giagas, Division of Planning, Organisation & Information, Municipality of Agrinion

17.50 “Prospects for Creation & Development of Spin-offs at the University of Western
Greece - The need for an Incubator / Science Park”
Prof. D. Vagenas, University of Western Greece

18.10 “Proposals for a Favorable Environment aiming at the Creation & Sustainability of
Enterprises at Etoloakarnania”
P. Tsihrizis, President of the Chamber of Commerce of Etoloakarnania

18.30 *Coffee Break*

18.50 “Presentation of Patras Science Park – A regional best practice”
P. Groumpos, President & CEO of Patras Science Park

19.10 “The Urban Development in NSRF & European Approaches”
M. Cheiras, Managing Authority, Region of Western Greece

19.30 “Local Action Plan for the Creation & Development of a Social Enterprises
Incubator and Science Park at the City of Agrinion”
Prof. V. Papadakis, University of Western Greece

20.00 Discussion – Conclusions – Closing of Regional Conference

20.30 *Dinner for participants*