

**EU FOOD
CITY LAB
#2 PRESS
WALL**

URBACT



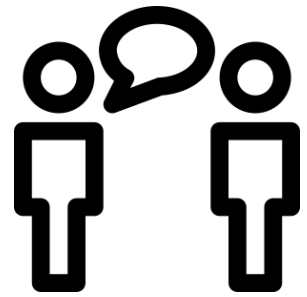
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28 MAY EVENING

#1 SESSIONS' SUMMARY

Session: A new logistic hub for the “Pôle circuit court”:
Inauguration of the Bâtiment Horizon



Liège Food Belt



Ceinture
Aliment-Terre
Liégeoise

10 years ago, the idea of having a local food belt emerged, a “**Ceinture Aliment-Terre Liégeoise**” (CATL) and what at first seemed like a utopian dream is becoming more and more real. The first step was to **reconstruct the missing links** of the food chain, for a local production in the best social and environmental conditions possible.

The CATL followed a double strategy: on the one hand helping the **producers come together in 30 cooperatives**, while convincing hospitals, schools or elderly homes to go organic.

Infrastructures like this new “**Bâtiment Horizon**” are proposing a **logistic hub** and a **food storage** facility for the local cooperatives to **mutualize some of their resources**. A second vegetable cannery and conservation unit is being constructed as well.

#1 SESSIONS' SUMMARY

Session: A new logistic hub for the “Pôle circuit court”:
Inauguration of the Bâtiment Horizon



Introductory speech from Willy Demeyer

Here we are! 2 months after the success of the first City Lab in Mouans-Sartoux (France), from where some of us already know each other, we are back on the track of the **URBACT City Labs in Liège** to learn about **public food procurement!**

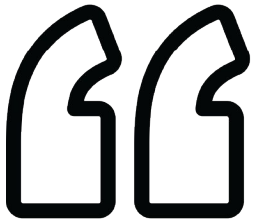
To kick off, the **inauguration of the “pôle circuit court”** by the **mayor of Liège, Willy Demeyer.**

The mayor reminded us the 2 main axes of Liège's food strategy for the future: **make the school canteens 100% sustainable** by the end of the year through the ISoSL structure, and **create a shortened supply chain** in partnership with the Liège Food Belt.

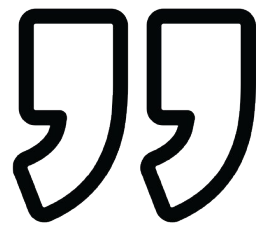
Willy Demeyer insisted on the **successful collaboration** between the **associative, public and private sectors.**

#4 QUOTES

Session: A new logistic hub for the “Pôle circuit court”:
Inauguration of the Bâtiment Horizon



**Some see us [the
Liège Food Belt] as
allies, some as
enemies.**



Christian Jonet, Liège Food Belt

**29 MAY
MORNING**

URBACT



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#1 SESSIONS' SUMMARY

Session: A look at the menu of discussions for the two days ahead

Introductory presentations

The **EU City Lab** was kicked off by speeches from some **representatives of key stakeholders**. The format of the City Labs and the importance of food systems were introduced.

Liège was chosen as host city of the event thanks to its **implementation of good practices** after being part of the BioCanteens network.

The different **levels of governance** from local to pan-European were highlighted and the international partnerships explained in terms of their work and goals. With the stage being set, the EU City Lab is ready to begin!

Speakers:

- **Maggy Yerna**, Alderman in charge of Economic and Territorial Development, City of Liège
- **Teofil Gherca**, Head of URBACT Secretariat
- **Elisa Porreca**, EU Urban Agenda partnership on Food Coordinator, Municipality of Milan, Italy

#1 SESSIONS' SUMMARY

Session: A strategic approach to public procurement

A strategic approach to procurement

Matthew Baqueriza-Jackson, strategic procurement expert, gave an introduction to public procurement. 15 years ago, the story of his beginnings on this topic inform us on the **barriers** to tackling this issue on the municipal level.

It is often **perceived as technical and boring**, while there is an overemphasis on price in decision-making, although the European Procurement Directives gives a guideline.

€2,000bln are spent every year across Europe through public procurement, so it has **massive potential**. If we challenge the orthodox decision-making on this topic, major **social, environmental and economic outcomes** can be unlocked. Thus, interrogating who benefits from the public money spent is necessary. Finally, as tax payers are providing this public money, how this process affects the territory is a crucial transparency issue.

#1 SESSIONS' SUMMARY

Session: Focus on public procurement for food: what / why / how?

The What / Why / How of Public Procurement

Public procurement is **the process of purchasing services or products for public-funded structures**, namely for collective catering, furniture and services.

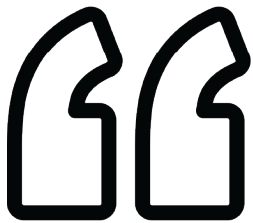
France Urbaine's plea aims at putting food on the European agenda as a global issue and opportunity for a transition, not only with an agricultural dimension but also environmental, health and security ones.

There is an **important legal aspect of procurement** and the "European law can be modern, encouraging and helpful", by defining food as a multi-faceted topic for the territory, as well as making a certification that would regroup different environmental criterias to simplify the public procurement.

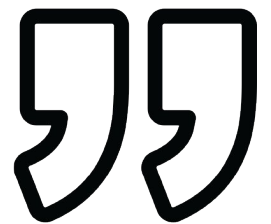
Strategic procurement can also **make cities more resilient by strengthening local food production**, especially during crises like the covid-pandemic.

#4 QUOTES

Session: A strategic approach to procurement



**I want to make
public
procurement
exciting, I want to
make it mean
something.**



Matthew Baqueriza-Jackson
URBACT Expert

#1 SESSIONS' SUMMARY

Session: *Spotlight on the cycle of procurement: Insights from different cities*
- City of Brussels (BL), Brussels Region (BL), Liège (BL), Milan (IT)

The Cycle of Procurement

The different cities from the panel explain their approaches and experiences with the public procurement cycle. The strategies vary but the cities all have **strategies and innovative methods** to address the challenges they want to tackle.

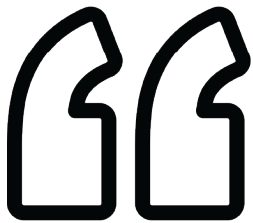
Davide Arcadipane talked about Liège's strategy of **early and continuous conversations with producers**, in order to co-construct the planification by identifying the territories' characteristics and then adapting the needs.

The use of a city-owned company is another example provided by Milano, making it easier the achievement of their goal by reducing the intermediaries.

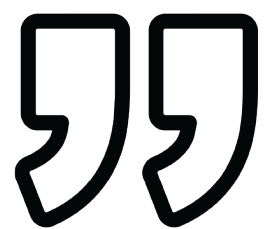
Different examples of tools have been an **educational project criteria** (Milano), a **label "Good Food" for canteens** with a dozen requirements, assessment tools and procurement guidance for transitioning canteens (Brussels).

#4 QUOTES

Session: A strategic approach to public procurement



**Procurement
money is
taxpayer's money,
it is our money.**



Matthew Baqueriza-Jackson
URBACT Expert

#1 SESSIONS' SUMMARY

Session: Liège's public procurement for food in illustration

The Case of Liège

In 2017, the local council faced questions regarding the presence of endocrine disruptors in school canteens' food. The same year, the city joined the **Milan Urban Food Policy Pact**, and what has emerged is an ecosystem that is supporting the transition towards **local, sustainable, healthy food** for the citizens.

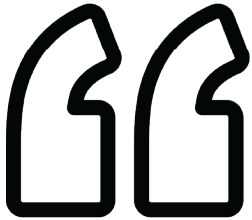
A first example of successful project is the **Liège Food Belt**, aiming to achieve a food transition within one generation. Out of it cropped up over **30 cooperatives, food festivals, and political discussion**.

A second example is the outcome for Liège in joining the inspiring network **BioCanteens**. With support from URBACT, **Liège overcame limitations** in knowledge and methodology. They committed to providing **100% organic food in school canteens**, and they are almost there.

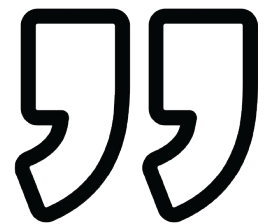
However, the **challenge of assessment of success** of this project appeared because there were no coherent criteria of measurement. Still, through site visits, the city identified **alarming quantities of food waste**.

#4 QUOTES

Session: Liège's public procurement for food in illustration



**You need to have
big ambitions to
have big
achievements**



Davide Arcadipane, Liège Food Belt
(reporting an advice of Gilles Perole
to Liège's mayor)

#1 SESSIONS' SUMMARY

Session: *Opening the bonnet of a partnership with farmers!*

Meeting the field Experts

This session serves to bring together the **different stakeholders from around the procurement table**. François Rouchet, from the cooperative Coq des Prés, told us about his role representing 20 farmers and identifying business opportunities such as **procurement contracts which make up around 45% of their demand**. One of their focus is also to diversify their consumers, doing B2B but also B2C.

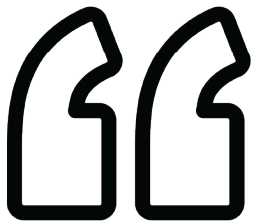
Christian Jonet elaborated on the role of the Liège Food Belt, their **activities and infrastructure, and what helps them stay resilient in the market**.

Davide Arcadipane said that for public procurement they needed to **address cooperatives and not individual farmers**, while emphasising compromise and **keeping the dialogue open**.

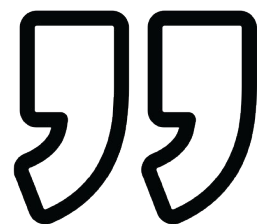
They also explained some of the difficulties and how the other stakeholders can and have helped through additional **training of administrative staff** and **improved sustainability efforts of the cooperative**.

#4 QUOTES

Session: Spotlight on the cycle of procurement - Insights from different cities



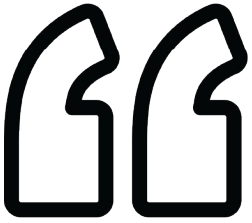
**Public
procurement can
be a magic tool, it
is a small plate
with a big impact.**



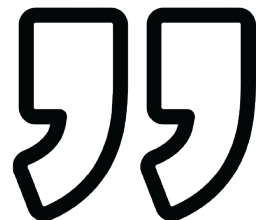
Peter Defranceschi
ICLEI Director

#4 QUOTES

Session: Liège's public procurement for food in illustration



**Pour changer les
cantines vers une
alimentation plus
locale, soutenable et
saine, il faut
accompagner les
parents et les enfants
pour leur expliquer les
changements.**



Julien Chapaux

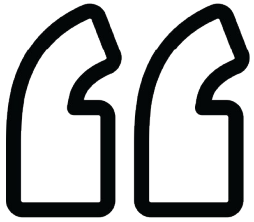
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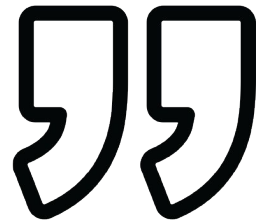
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#4 QUOTES

Session: Liège's public procurement for food in illustration



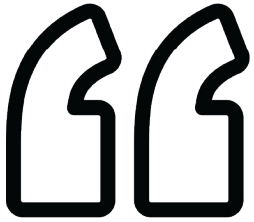
**Il fallait leur donner
l'envie d'avoir
envie.**



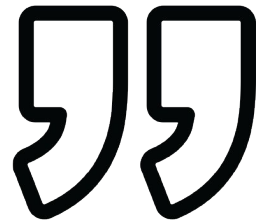
Florence Henrard
Liège Food Belt

#4 QUOTES

Session: Liège's public procurement for food in illustration



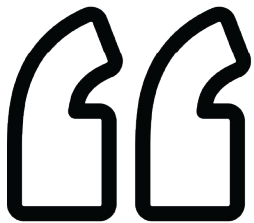
**Un des grands
enjeux c'est
l'accès à la terre.**



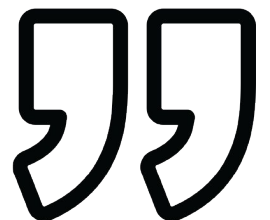
Daide Arcadipane,
Liège Food Belt

#4 QUOTES

Session: Liège's public procurement for food in illustration



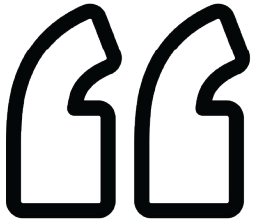
Logistics is a focal point in food issues, we must transport food from agricultural land to cities.



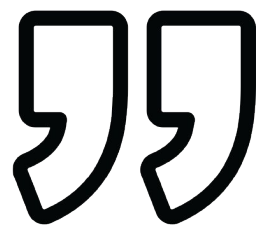
Daide Arcadipane,
Liège Food Belt

#4 QUOTES

Session: Liège's public procurement for food in illustration



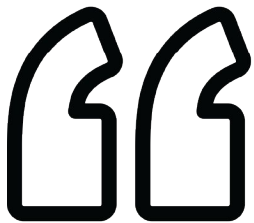
**Le fait de travailler
avec des petites
structures, il y a un
enjeu de
professionnalisation.**



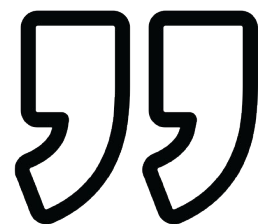
Daide Arcadipane,
City of Liège

#4 QUOTES

Session: Liège's public procurement for food in illustration



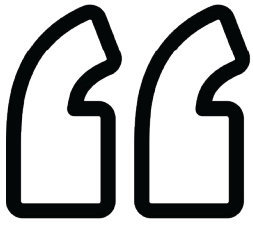
**C'est un
changement de
paradigme. Notre
demande doit partir
de l'offre.**



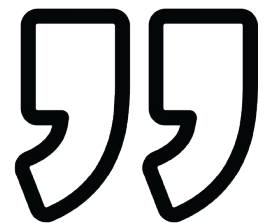
Daide Arcadipane,
City of Liège

#4 QUOTES

Session: *Opening the bonnet of a partnership with farmers*



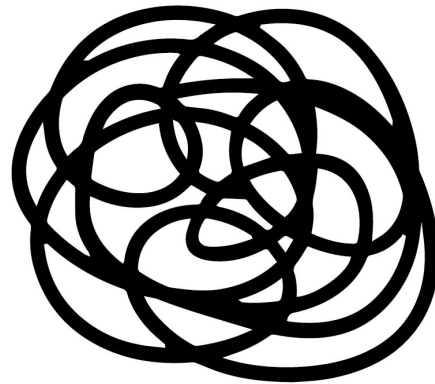
**On n'a pas
l'impression de
nager à
contre-courant. Ce
qui coulait de
source c'était la
nécessité de
collaborer.**



Christian Jonet, Liège Food Belt

#6 DIFFICULTY/BARRIER/WICKED PROBLEM...

Session: Focus on public procurement for food: what / why / how?



In Europe, most of **farmer communities are ageing worryingly**. Around Liège, the average age of farmers is 58. **How can we ensure the future of European agriculture?**

Retiring farmers open a gap into which big farms, big firms, infiltrate. Then small and medium-sized farms are replaced by **unsustainable large companies** whose mode of production often relies on chemical inputs and monospecific crop fields.

Public food procurement is a tool for sustainable agriculture. It can therefore only unleash its potential if we find a solution to attract newcomers and younger farmers. Public procurement can be a tool for **fostering smaller farms.**

29 MAY AFTERNOON

#2 VISITS' INSPIRATION

Session : Urban Farm Les Pousses Poussent



Being a farmer in Liège

Not so far from the city center, a piece of **land has been secured by the municipality** and entrusted to Felicie and her colleagues **for free**.

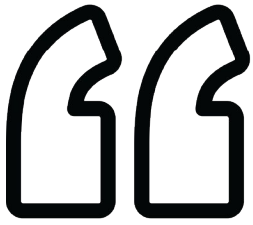
Now, what used to be a monospecific crop field has been turned into a **vegetable garden** equipped with a bunch of greenhouses and a tractor.

Most of the products are sold according to the **community supported agriculture** model, which basically means that **subscribers come to the farm and harvest themselves the amount of food prescribed by the farmer**. This is a lot of time and money saved for Felicie and cie.

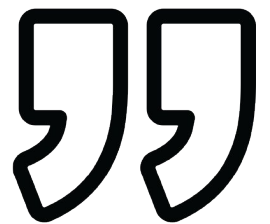
Yet, they still live below the Belgian level of **poverty** threshold, illustrating how hard it is to make sustainable agriculture sustainable for producers.

#4 QUOTES

Session: Site visits - Les Pousses poussent



**We feel like we are
the gardeners of a
little village. It
creates social links
and is rewarding.**



Félicie, Les Pousses poussent

#2 VISITS' INSPIRATION

Session : Municipal kitchen



4000 sustainable meals per day

In the kitchen located on the bottom floor of the Valdor hospital, **4000 meals are produced everyday for schools and the hospital**, following strict health and sustainable directives and providing 2 veggie meals per week.

Out of those, 3000 are delivered to schools with isolated containers for lunches, while 1000 are for the hospital patients' breakfasts, lunches and dinners.

Davide Arcadipane outlined that since the social measures put in place to ensure free meals to kids from underprivileged families, **the number of children eating from the school canteens has increased from 10% to 30% of the kids.**

The main associate of the kitchen is the City of Liège, while IsoSL is also involved. This has shown the crucial work done by the City to **use public procurement towards more sustainable meals.**

#2 VISITS' INSPIRATION

Session : Producer's store



The Les Petits Producteurs cooperative

The cooperative sells **organic and local products** at their shops in Liège. In 2016, the work of the cooperative started with one shop supported by the Food Belt initiative. It then rapidly grew to currently **3 locations** within the city.

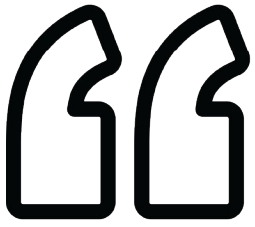
The customers **value the transparency** of knowing where their groceries come from and there is some awareness of the value in supporting local and organic.

Even if the products are sourced from further away, such as Spain or Turkey, the cooperative makes sure the **values and product quality aligns with their missions**. They don't negotiate the prices with their producers but rather offer annual contracts based on existing products.

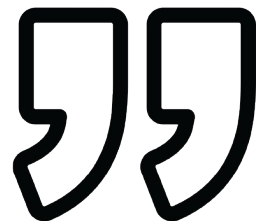
In their model, the **producers receive about 70% of the revenues** while 30% are used to rent the shops and pay the employees. With **over 500 members**, the cooperative has a solid foundation to work with in the future.

#4 QUOTES

Session: Opening the bonnet of a partnership with farmers



**At the scale of
Liège's
agglomeration we
are building a
durable
agricultural model
with small scale
producers with a
short circuit and a
fair price.**



Yannick, Les Petits Producteurs

#5 CONTROVERSES / DISAGREEMENTS

Session : *Informal discussions*

Will the 2024 belgian elections ring the bell for Liège's sustainable food system?

On the one hand, Liège city practitioners are really hoping that the progressivists will **secure the majority**.



On the other hand, the Liège Food Belt, the MaDIL, ISoSL, all the links with farmers and distributors... have become quite **robust over the years**, leading some other city practitioners to hope that **whatever the results** of the elections, the show will go on. In other words, **are public food procurement initiatives conditional on political support?**

**30 MAY
MORNING**

#1 SESSIONS' SUMMARY

*Session: Towards an how-to guide to public procurement of food:
Brainstorming on city's approaches*

Brussel

Two main strategies in Brussel's region aim at reducing the barriers to using public procurement to its full potential. "Shifting economy", is meant to accompany actors on the path of transition, funding guidance, business experimentation and **capacity building of public buyers** on the topic of sustainable procurement, supporting and training them towards the construction of their strategy.

In that purpose, the **helpdesk on green procurement**, accessible to every economic actors of the region involved in public procurement, is key. It provides them 10 free training session per year on public procurement with at least one dedicated to the topic of food, 2 "meet your buyer" events, as well as guidance on the specifications for school canteens or for catering events.

The **Good Food Strategy 2022-2030**, with a B2B facilitator, a label, trainings and networking events also reflects that focus on **making green procurement more and more accessible and approachable**.

#1 SESSIONS' SUMMARY

Session: Towards an how-to guide to public procurement of food:
Brainstorming on city's approaches

Linköping

The region around Linköping, Östergötland, has 430 000 inhabitants with about 16% living in rural areas and 160 food companies. Through their public procurement, the **serve 25000 portions a day prepared in their 60 kitchens by 250 employees**. Within their food policy, the restaurants, which are canteens serving 3 dishes per day, **strive for 80% of purchased food to be produced in Sweden** from Swedish raw materials and at least **50% of purchased food should be locally produced in Östergötland** or bordering landscape. These are aims and not strict regulations since they cannot be mandatory within EU regulation. However, there is Swedish law that requires **free lunch for school children** and this food to be nutritious.

The municipality has produced data describing their procurement progress including about **30% locally produced, 57% produced of Swedish materials, 70% manufactured in Sweden, and 32% is organic**.

#1 SESSIONS' SUMMARY

Session: Towards an how-to guide to public procurement of food:
Brainstorming on city's approaches

Schaerebeek

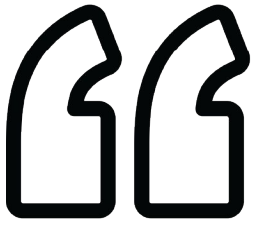
Schaerebeek has an already long history of sustainable public procurement. At the beginning, their tendering process was not very successful as **no one replied but with very expensive proposals.**

After great efforts to **engage dialogue with producers** and as public sustainable food procurement became more usual, the educational department got overwhelmed with all the criterias and all the potential partners.

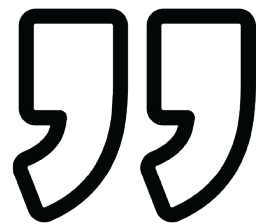
It turned out that some support was necessary. However, **transdepartmentality is never obvious.** Convincing the other departments that **collaboration is not a waste of time** is a real challenge that Schaerebeek partly succeeded to overcome. Yes, it means 6 half days of meeting at the beginning, but this is a **time investment** and on the long run, a lot of time is saved thanks to avoided shuttles between political, technical and legal experts.

#4 QUOTES

Session:



**To make a public
procurement is
easy, to ensure the
follow-up is
another issue.**



Laurent Briel, Schaerebeek

#1 SESSIONS' SUMMARY

Session: Towards an how-to guide to public procurement of food:
Brainstorming on city's approaches

Haarlem

A collaboration between the city of Haarlem, the **European Innovation Council** and the start-up Orbisk work together on a pilot to **reduce food waste** in restaurants.

The way the technology works is that a **device with a camera paired with AI** to analyse pictures are installed **above the bins** of a restaurant. Then the workers take a picture of the plates and the leftovers in them before throwing it away.

After **3 months of collecting data**, the 6 participant restaurants adapted their menus and portions, managing to **cut waste by 20%**.

This pilot is a **win-win: for the city's** goal of waste reduction, **for the restaurant** that saves money, and **for the start-up** that gets support in developing a smaller product fit for the average small kitchens in Dutch restaurants.

Thus, a potential resource for a city to **overcome hesitation in innovating public procurement** is the European Innovation Council .

#1 SESSIONS' SUMMARY

Session: Towards an how-to guide to public procurement of food:
Brainstorming on city's approaches

Liège

Currently, Liège is able to make public food procurement with some **flexibility** because the amount of money at stake is below €142,000, then tendering doesn't have to be published. So **Liège can decide who will be contacted after discussing with potential partners** whether they feel able to meet ISoSL's requirements.

Yet, €142,000 is a low threshold and Liège would like the published public procurement to be limited to the very big contracts only.

Several wholesalers were excluded at the sourcing stage thanks to this flexibility. If it had to be published, Liège must have established a new criteria. **Monitoring is however a great challenge**, it is hard to investigate. To get an idea of what the wholesaler is doing is easy, investigating in rigorous way to have a legal legitimacy if needed is another issue.

#1 SESSIONS' SUMMARY

Session: Towards an how-to guide to public procurement of food:
Brainstorming on city's approaches

Milano Ristorazione

The city's own company, Milano Ristorazione, provides **meals for school canteens, elderly people, and daily care centres**. They **develop their menus with the local health authority** and have a complex ecosystem of rotating menus. Their tenders are open for anyone in the market and are eventually **allocated according to particular criteria including social, environmental, and economic**. However, **price only determines 30%** of the total points which decide the procurement decisions. The city serves **77000 meals per day** with a focus on local production when possible. The large scale they operate on can make this difficult at times.

Current projects include the **School Food 4 Change** and a pilot program on gamification of local food information for children to understand more about the **origins of products**. They also aim to communicate more of the information such as the **emissions related to food purchasing** for each dish. They have since **reduced emissions by 34%** through a more plant based diet.

#1 SUCCESSFUL PRACTICES

#2 FAILED PRACTICES

#3 NEXT PRACTICES

#4 OPEN ISSUES

...MORE CITY APPROACHES

TO PUBLIC PROCUREMENT

#1 SUCCESSFUL PRACTICES

Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

PUBLIC NURSERY SCHOOLS (MADRID, SP)
 The municipality brought back community gardens over kindergartens and launched a public procurement policy based on developing communities of practice

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

gradual introduction of new school menu - faster sessions with samples of a variety of new dishes

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

SUSTAINABLE PACKAGING OF MEALS DELIVERED BY SERVICE PROVIDERS

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

BUYING ORGANIC FOOD TO SCHOOLS AND KINDERGARTENS
 ORGANIC FOOD BASKETS IN PROCUREMENT

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

- Meet the producers ~~that~~ before managing the public procurement.

SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

SPLIT THE PROCUREMENT IN PIECES AND BE ABLE TO BUY LOCAL PRODUCERS
 TODAY WE BUY LOCAL MEAT SAUSAGE, CHARCUTERIE, TO READ DAIRY PRODUCTS, FOR EXAMPLE

(LINDSEY)

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

- DIRECTION OF RED MEAT
 -> MARKET DIALOGUE
 -> LOCAL FOOD PROCUREMENT (ECHO)

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

TAKE THE TIME TO MEET, TO DISCUSS WITH PRODUCERS LOCAL

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

COPENHAGEN - STRATEGY (NOV)
 ↓
 CDM OUTREACH
 ↓
 EMPLOYERS IN PRACTICE (SPECIFICATION)
 ↓
 MONITORING

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

- we add criteria for organic food
 - we add criteria for seasonal local food (preferably)

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

Sourcing suppliers before tendering

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

- innovative solution using AI to avoid food waste in small kitchens

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

Local school working with a different project - to provide food quickly locally from food and livestock with employment to occur by to support project and also fulfill social inclusion / individual objectives

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

CITY OF OSTEND
 We have a pilot project with an organic social farm, the bidding for delivering out of own vegetables.

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

Vegetarian meals in school menus

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

→ USE LABELS (COREQUISITENT) TO GUARANTEE QUALITY
 AS - "Prix Juste Producteurs"
 - Bio
 → Have 2 markets for the same kind of product (ex: 100% organic meat)
 necessity to have a bio certification in each place (vegetarian)

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

→ proposition (discuss) / rencontrer les producteurs du territoire
 → faire des lots / pour faciliter l'accès des plus petits producteurs et permettre de sélectionner progressivement
 → créer le circuit court (avec introduction entre le producteur et le consommateur) et être transparent vis-à-vis du consommateur

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

I am not involved in public procurement or suppliers' sales.
 Because a partner / stakeholders in our proposed suppliers / producers

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

le travail avec notre réseau de producteurs et les coopératives qui rendent possible l'approvisionnement d'une grande cuisine

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

USE QUALITY REQUIREMENTS FOR MAKE BETTER CHANCES TO PROCUREMENT LOCAL PRODUCTS.

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

Prospecter le marché pour répondre au CSEH qui correspond aux besoins de pouvoir adjudicataires et à la réalité des producteurs les rencontrer avant de lancer le marché.

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

- Éco-plastique
 - labellisation (Cagouilles Bio, etc.)
 - "Pain de vieilles, plat qui impose véritablement
 - contourner à autre géographie
 - produit mettant en valeur produits de terroir

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

"Ja je mange local"
 → faire rencontrer les agriculteurs et les chefs / cuisiniers
 → mettre en avant les meilleurs de la communauté culinaire
 → rendre du label au fonction de la part d'introduction des produits locaux

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

WE ADJOINT IN OUR PUBLIC TENDER
 EDUCATIONAL ACTIVITIES ORGANIZED WITH THE SUPPORT OF OUR PRIVATE SCHOOL CATERING PROVIDER.

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

ORGANIC LABEL IN FOOD PREVIOUS

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

foods
 In a small school, implementation of direct management making purchase from small producers, we implemented self-selection and compared food waste

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

QUEST'S SUSTAINABLE SCHOOL PROJECTS
 - 50% FRESH BREAD
 - 50% ORGANIC
 - 50% LOCAL
 - HEALTHY (according to guidelines)
 FEEDING 450 CHILDREN A DAY
 QUEST

#1 SUCCESSFUL PRACTICES
 Add one of your public procurement practice that happens to be very successful to achieve a sustainable transition of your food ecosystem...

CONTACT WITH LOCAL FOOD PARTNER (managed by local farmers) FOR PUBLIC FOOD PROCUREMENT FOR CITY CATERERS

#1 SESSIONS' SUMMARY

Session: *More city approaches to public procurement of food: A gallery of experiences*

Successful practices as inspiring showcases

On this wall, we gathered an interesting **variety of successful practices**, as many inspiring showcases each city can get from the others.

A genuine, well institutionalised and mutually respectful **dialog between producers, distributors and customers** was mentioned several times. Someone emphasised the importance of **taking the time** to delve into this dialog even if it looks like a waste of time at the beginning.

Starting with a **strong plan and developing reliable monitoring tools**, as it is apparently the case in **Copenhagen**, Denmark, is another necessary condition pointed out by several participants.

More as a niche successful story, **Cork**, Ireland, has managed to **align food sustainability and vulnerable women inclusion** through the lens of migrant integration and gardening.

#2 FAILED PRACTICES

Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem...

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

IN HOUSE WASTE MANAGEMENT

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

'FEED THE CAMPUS' (MADRID, SP)
Pilot project to integrate local + organic food in the canteen at the University.
The next tender was left empty and the Univ. canteen is now closed.

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

Information of "Kopu Ahoi" (Cook of means).

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

Ne pas annuler l'offre du territoire avant de lancer un appel de marché

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

NOT TOO MUCH CRITERIAS (AND PRESSURE ON THE PRODUCERS/SERVICES PROVIDERS)

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

Sudden changes to school menu - rejected by children

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

- le local (difficulté de la quantité des produits)

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

**→ INCREASE ORGANIC % IN THE MENU TO 100%
→ NEW RECIPES MORE VEGGIES
INCREASE THE PRICE**

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

Déposer un marché de produits "normés" un lot par chaque type de viande, car même un agent consulte le marché de petits élevages locaux, personne n'a répondu car les quantités étaient trop fortes

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

**Imposer un niveau d'exigence trop élevé par rapport à la réalité du marché
⇒ pas d'offre**

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

ÉVITER D'ÊTRE TROP EXHAUSTIF / STRICT DANS LES CRITÈRES DU MARCHÉ

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

limiting to include local organic labels in the criteria (it's not enough to ensure a sustainable approach)

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

HIGHLAND COUNCIL - OUTSOURCED TO 1 PROVIDER OF FOOD = LITTLE LOCAL IMPACT

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

ENSURING THAT THERE ARE COMPANIES THAT CAN PROVIDE LOCAL SUPPORT THROUGH CRITERIA

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

**Superspecific only
Adding too many and imprecise criteria to the supply chain, even if it is a short one**

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

IF ORGANIC FOOD CRITERIA IS ONLY EVALUATION CRITERION, THE BUSINESS DOESN'T OFFER IT, ESPECIALLY IF THEY GET ZERO POINTS FOR IT

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

Privatisation of food supply to school lunch programme in Ireland - plastic food containers, pre-fitted drivers, high food waste, no transparency on source of food

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

WE HAVE MANY WONDERFUL CONTRACTS (E.G. 1 FOR SHORT CHAIN MILK) BUT HOW TO CONVINC ~~BUYERS~~ COOKS, PERSONNEL TO ORDER THE SUSTAINABLE OPTION RATHER THAN THE STANDARD ONE (E.G. WHEN ORGANIC IS AN EQUALITY LUNCH -) GREAT

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

WE HAVE INTRODUCED GREEN MENU WITH LOCAL AND ORGANIC PRODUCTS BUT SOME RECIPES WERE VERY NOT GOOD FOR PALATABILITY OF STUDENTS AND CAUSED FOODWASTE

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

failed to add criteria for the local food (to focus on our local market providers, not the whole EU market)

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

WE USED ALL QUALITY REQUIREMENTS WE FOUND AND STILL GOT CHICKEN FROM THAILAND

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

**→ cahiers des charges trop lourds
→ trop de documents/papiers administratifs
→ surcharge administrative**

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

limited public contacts and lack of qualified technicians the demands of companies on how they described

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

**- ask for innovation without pre-market consultation
- no monitoring of contracts afterwards**

#2 FAILED PRACTICES
Add one public procurement practice that you would advise avoiding or being careful of because it failed to support a sustainable transition of your food ecosystem.

**HOPING THAT SMALL PRODUCERS/ COOPERATIVES ANSWER TO OUR MARKET
(They don't have administrative or technical strength to ensure)**

#1 SESSIONS' SUMMARY

Session: *More city approaches to public procurement of food: A gallery of experiences*

Failed practices as learning opportunities

On this wall we found various examples of **practices that failed** or were discontinued for several reasons.

One city shared their experience of trying to implement **all the criteria they thought were important** to receive local products but ended up with chicken from Thailand. Others wrote that **privatizing meals in schools led to additional environmental impact** through plastic packaging among other things. Another recurring theme was the **rejection of meals by children** after menus were changed suddenly and without implementing them in the process. A final example mentioned the **difficulties of small producers** to adapt to their procurement calls for technical and administrative reasons.

All of these attempts are not only necessary to arrive at functioning practices but **can also be learning moments** for other cities that can keep them in mind when trying something new.

#3 NEXT PRACTICES

Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 Améliorer le marché public concernant les commandes de commande de produits locaux + de produits de qualité a bio et de points face au prestataire de la restauration collective

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 SWITCH PUBLIC PROCUREMENT WITHIN THE ADMINISTRATION (EVENT'S CATERING, COFFEE BREAKS...)

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 dynamic food procurement - open up opportunities to small local food suppliers

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 - Integrate new criteria in public procurement (sustainability, local products...)
 - Organise the plan of public procurement on food

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 - l'accompagnement sur mesure de bien même des administrations pour améliorer la durabilité de leurs marchés

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 Aligning city sustainability strategies and public procurement outcomes

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 More organic food in the public kitchen

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 Local food provisions to hospital staff through a vegetable box initiative

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 - IMPROVEMENT OF EDUCATIONAL CURRICULA WITHIN SCHOOLS
 - MEASUREMENT OF FOOD WASTE IN SCHOOLS

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 Organize meetings and exchanges with local producers before designing and implementing procurement

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 MAKE A LINK BETWEEN PUBLICLY OWNED FARMLAND AND PUBLIC PROCUREMENT FOR SCHOOLS, HOSPITALS, SOCIAL RESTAURANTS E

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 KNOWLEDGE GATHERING ON GOOD PRACTICES

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 SUGGESTION ONLY MUNICIPAL AUTHORITY TAKES A STAKE (ECONOMIC/SOCIAL/CULTURAL/INTELLIGENCE) IN THE LINK BETWEEN PRODUCER SUPPLIER

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 Le monitoring du marché et l'importance pendant le devis du marché pour améliorer les choses sur le long terme

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 Combine the city sustainability, social a food strategy so come to an integrated approach so procurement

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 la création d'une offre agricole communale pour fournir les écoles

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 TO DEFINE ON WHAT POINT WHAT IS A SUSTAINABLE FOOD CAN BE SURE

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 Small companies of sustainability pour améliorer leurs produits et services proposés à la ville.

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 NEXT STEP: MAKE THE PROCUREMENT OF WHOLE SALE TO SETTING FOCUS WITH QUALITY AND LET THEM POINTS WRITE DOWN HOW THEY WILL HELP OSS WITH THE SUPPLY OF LOCAL FOOD (PRODUCTS) LINKED

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 SPECIFIC AWARD CRITERIA

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 - mettre en place des critères d'achats publics pour des marchés "dévies climatiques en circuit court et durable"
 - pour faciliter permettre au collectivités de facilement intégrer la contract et acheter des produits durables

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 CRISIS PREPAREDNESS and Food and Local Food supply LOCAL FOOD AS A MEANS FOR RURAL DEVELOPMENT

#3 NEXT PRACTICES France
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 both small scale monitoring food waste

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 MARCHÉ MIXTE LOGISTIQUE PRODUITS

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 DYNAMIC PROCUREMENT; ~~FOR~~ HOW FAR FOOD CAN COME.

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 STRONG COOPERATION WITH OUR PRIVATE SCHOOL CATERERS PROVIDER

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 Re-label the identity of urban farmers /locality products

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 - national local food criterion as a mandatory criterion, maybe also give the % of food, food has to be national and local

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...
 - critères de lutte contre les pesticides et le gaspillage alimentaire
 - critères rigoureux logistiques
 - critères de respect du bien-être animal

#3 NEXT PRACTICES
 Add one innovation in public procurement practices that you are excited to implement to support a sustainable transition of your food ecosystem...

#1 SESSIONS' SUMMARY

Session: *More city approaches to public procurement of food: A gallery of experiences*

Next steps for public procurement

This wall was the opportunity for cities to disclose **what where the next practices they wanted to implement** in terms of food public procurement.

Introducing **new criterias** in public procurement, and more broadly integrating it as a **tool towards the implementation of a food strategy** are a recurring theme.

On the long-term, **monitoring** the public markets to ensure their resilience, **co-constructing the strategy with stakeholders and supporting local producers** came back as a way to build the resilience of the food system transition.

Finally, some expressed their willingness to **improve the criterias for school canteens** or for the needs of the administrations (quality of food & actions to reduce food waste), as well as providing support to the relevant practitioners on public procurement.

#4 OPEN ISSUES

Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem...

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 How to link local producers cultivating public lands to public kitchens?

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 Unexploited space within city limits that could be used to produce food

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 How to promote different cereals in procurement
 → wheat if there is no local organic food (problem with supply)

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 WHERE A CULTURE OF PRIVATISING THE MAIN ELEMENTS OF THE DELIVERY OF PUBLIC SERVICE HAS DEVELOPED FORWARD, LEADING TO CONFLICTING PRACTICES/GOALS

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 WASTE MANAGEMENT SYSTEM

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 URBAN PLANNING, LAND USE AND LOCAL FOOD PRODUCTION
 CLIMATE CHANGE AND LOCAL FOOD

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 → to protect/revive soil quality in a specific area

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 - L'apparatchisme local v. gros volumes de production

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 how to deal with interests from food industry when transitioning to more local, organic

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 HOW TO GET FOOD GOODS FROM MY COUNTRY ONLY, HOW TO GET LOCAL FARMERS TO COME TO PROCUREMENT

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 Need to connect national policies with local policies at EU, national and local level.

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 Matching offer and demand
 Agroecological projects need support with logistic and articulation (MADRID, SP)

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 → to attract new farmers / to improve installation (which means they are not ready to deliver when you launch the call for tenders)

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 If you work with small farms, what if they can't meet the quantity and need

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 HOW TO CHANGE MINDSET AND CULTURE OF PROCUREMENT AND LOCAL TEAMS

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 IMPACTS OF THE EU PLATFORM LAUNCHED...?

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 Our local authority does not provide food to local schools, hospitals, care homes. How do we influence national policy to support each of its organisations involved to procure sustainable procurement

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 buy local organic but not enough supply?

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 HOW TO PURCHASE LOCAL FOOD? LEGAL ISSUES

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 APPROXIMATING "LOCAL" AS A CRITERIA

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 LES EXIGENCES D'IMPLEMENTATION D'ARRANGEMENTS D'UNE CHARTE AU SENS DE LA LOI SUR LE SOUS-TRAITER, LE QU'ENCHERE CERTAINS PRODUCTEURS LOCALS A SATISFAIRE LES DEMANDES

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 → INCREASE THE NUMBER OF LOCAL FOOD PRODUCERS
 → INCREASE ATTENTION OF CUSTOMERS AND VENDORING ISSUES

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 pay and working conditions of employees in local food producers

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 HURDLES FOR LOCAL
 - Adoption of legislation and the difficulty of hiring local producers.
 - Resistance of chicken and poulterers

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 HOW TO BUY MORE FROM SMALL-SIZE FARMERS (SMA...)
 HOW TO WASH, CUT, VEGGIES? BEFORE DELIVERING
 GREAT

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 WE WANT TO MONITOR IMPACT OF OUR SCHOOL CATERERS TENDER

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 Facilites to enter as a print
 2/2 Transition alternative services per établissements et marchés publics

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 Flexibility of changing/diverging practices if they do not really meet optimal criteria (but still fulfil the tender requirements)

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 How to make the purchase of food from local farmers easier in the existing legal framework

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 APPRECIATION/ADHESION OF THE PUBLICS (CHILDREN, CLERKS, PARENTS...)

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 CHANGER LES CONCEPTS ENTER DE CHOISIR MONTAQUEMENT LA FACILITE

#4 OPEN ISSUES
 Add one unsolved issue you have with public procurement practices that you still don't find any beginning of answer to, to support a sustainable transition of your food ecosystem.
 - behaviour of people

#1 SESSIONS' SUMMARY

Session: *More city approaches to public procurement of food: A gallery of experiences*

Open issues yet to unravel

Last but not least, the participants brought forward unsolved problems with no foreseeable solutions.

The **difficult matching of supply and demand** when trying to localize food systems was mentioned several times. To what extent is it possible to **plan agricultural production** according to the needs of cities through public procurement?

The potential of **converting abandoned land into productive farms** was discussed as an avenue to increase the localization of food systems. Major challenges to consider are the economic and legal tensions of turning neglected areas into agricultural plots, since there is increasing **urbanizing pressure** in cities and **land-owners often resist** putting their plots to social use.

The **trouble of getting kids to eat veggies** was described. One possible response is taking pupils to **educational farms**. But what should **cities that don't have such pedagogical resources** do?

FILLING IN THE TO GO BAG SESSION

URBACT



Co-funded by
the European Union
Interreg

QUOTES

#1 WHAT WAS THE CHERRY ON THE CAKE DURING THE CITY LAB?

WRITE THE BEST/MORE STIMULATING QUOTE ABOUT WORKING WITH FOOD PUBLIC PROCUREMENT YOU REMEMBER FROM THE CITY LAB

“ Make food procurement great again ”

#1 WHAT WAS THE CHERRY ON THE CAKE DURING THE CITY LAB?

WRITE THE BEST/MORE STIMULATING QUOTE ABOUT WORKING WITH FOOD PUBLIC PROCUREMENT YOU REMEMBER FROM THE CITY LAB

“ LE MARCHÉ PUBLIC, C'EST FUN! ”

#1 WHAT WAS THE CHERRY ON THE CAKE DURING THE CITY LAB?

WRITE THE BEST/MORE STIMULATING QUOTE ABOUT WORKING WITH FOOD PUBLIC PROCUREMENT YOU REMEMBER FROM THE CITY LAB

“ Farmers purchases across european cities
we're in the same boat ”

#1 WHAT WAS THE CHERRY ON THE CAKE DURING THE CITY LAB?

WRITE THE BEST/MORE STIMULATING QUOTE ABOUT WORKING WITH FOOD PUBLIC PROCUREMENT YOU REMEMBER FROM THE CITY LAB

“ LE POINT DE DÉPART: TON TERRITOIRE! ”

#1 WHAT WAS THE CHERRY ON THE CAKE DURING THE CITY LAB?

WRITE THE BEST/MORE STIMULATING QUOTE ABOUT WORKING WITH FOOD PUBLIC PROCUREMENT YOU REMEMBER FROM THE CITY LAB

“ IT'S HARD TO INCLUDE LOVE IN
PUBLIC PROCUREMENT. ”

#1 WHAT WAS THE CHERRY ON THE CAKE DURING THE CITY LAB?

WRITE THE BEST/MORE STIMULATING QUOTE ABOUT WORKING WITH FOOD PUBLIC PROCUREMENT YOU REMEMBER FROM THE CITY LAB

“ TRAVAILLER DE MANIÈRE TRANSVERSALE
S ”

#1 WHAT WAS THE CHERRY ON THE CAKE DURING THE CITY LAB?

WRITE THE BEST/MORE STIMULATING QUOTE ABOUT WORKING WITH FOOD PUBLIC PROCUREMENT YOU REMEMBER FROM THE CITY LAB

“ CITY LAB PUT SEXY SUSTAINABILITY
INTO PROCUREMENT - POTENTIAL TOOL
FOR REAL CHANGE ”

#1 WHAT WAS THE CHERRY ON THE CAKE DURING THE CITY LAB?

WRITE THE BEST/MORE STIMULATING QUOTE ABOUT WORKING WITH FOOD PUBLIC PROCUREMENT YOU REMEMBER FROM THE CITY LAB

“ IF SIG BUYING IS BEHAVIOUR IN A
SOCIAL AND ENVIRONMENTALLY
RESPONSIBLE WAY, WE WOULD NOT BE
SATISFIED NOW ”

#1 WHAT WAS THE CHERRY ON THE CAKE DURING THE CITY LAB?

WRITE THE BEST/MORE STIMULATING QUOTE ABOUT WORKING WITH FOOD PUBLIC PROCUREMENT YOU REMEMBER FROM THE CITY LAB

“ It's hard work, but it is a powerful tool to steer the local economy
in a more sustainable direction ”

KEY LESSONS

#2 WHAT WILL BE ON YOUR SILVERPLATE WHEN YOU RETURN?

WRITE ONE KEY LESSON OR A STIMULATING IDEA ABOUT WORKING WITH FOOD PUBLIC PROCUREMENT TO TELL TO YOUR BOSS/ELECTED REPRESENTATIVE ABOUT WHEN YOU ARE BE BACK

SUSTAINABLE PUBLIC PROCUREMENT CAN GENERATE REAL ECONOMIC, SOCIAL, CULTURAL, AND HEALTH + ENVIRONMENTAL BENEFITS DESPITE ANY POSSIBLE BARRIERS OR CHALLENGES

#2 WHAT WILL BE ON YOUR SILVERPLATE WHEN YOU RETURN?

WRITE ONE KEY LESSON OR A STIMULATING IDEA ABOUT WORKING WITH FOOD PUBLIC PROCUREMENT TO TELL TO YOUR BOSS/ELECTED REPRESENTATIVE ABOUT WHEN YOU ARE BE BACK

Make Public Procurement a key part of university curriculum's
Also have more professional training
Support small local growers

#2 WHAT WILL BE ON YOUR SILVERPLATE WHEN YOU RETURN?

WRITE ONE KEY LESSON OR A STIMULATING IDEA ABOUT WORKING WITH FOOD PUBLIC PROCUREMENT TO TELL TO YOUR BOSS/ELECTED REPRESENTATIVE ABOUT WHEN YOU ARE BE BACK

BE AMBITIOUS

#2 WHAT WILL BE ON YOUR SILVERPLATE WHEN YOU RETURN?

WRITE ONE KEY LESSON OR A STIMULATING IDEA ABOUT WORKING WITH FOOD PUBLIC PROCUREMENT TO TELL TO YOUR BOSS/ELECTED REPRESENTATIVE ABOUT WHEN YOU ARE BE BACK

Working deeper the criteria for public
Take your time!
Be transversal
Bottom / UP strategy
Learn from the failures
Tailor made solutions
Always communicate

#2 WHAT WILL BE ON YOUR SILVERPLATE WHEN YOU RETURN?

WRITE ONE KEY LESSON OR A STIMULATING IDEA ABOUT WORKING WITH FOOD PUBLIC PROCUREMENT TO TELL TO YOUR BOSS/ELECTED REPRESENTATIVE ABOUT WHEN YOU ARE BE BACK

Une stratégie claire
Une définition précise des objectifs
Évaluation et amélioration permanentes continues
Organiser des rencontres B2B

#2 WHAT WILL BE ON YOUR SILVERPLATE WHEN YOU RETURN?

WRITE ONE KEY LESSON OR A STIMULATING IDEA ABOUT WORKING WITH FOOD PUBLIC PROCUREMENT TO TELL TO YOUR BOSS/ELECTED REPRESENTATIVE ABOUT WHEN YOU ARE BE BACK

Integrated approach / cooperation
To start with the offer not demands
Involve social, environmental and economic criteria in public procurement.
70% quality + technical criteria
30% price
Sourcing local makes it possible to get control over production process and to build a fair dialogue with farmers

QUESTION

#3 WHAT COULD MESS-UP YOUR DISH?

WRITE ABOUT A PENDING CHALLENGE THAT COULD STOP OR DISTURB YOUR IDEAS FROM CHANGING YOUR FOOD PUBLIC PROCUREMENT

FFH (Facing facteur humain)

price

timing



#3 WHAT COULD MESS-UP YOUR DISH?

WRITE ABOUT A PENDING CHALLENGE THAT COULD STOP OR DISTURB YOUR IDEAS FROM CHANGING YOUR FOOD PUBLIC PROCUREMENT

The offer is too weak (not enough biomass resources still...)

(cost and prices for local authorities)



#3 WHAT COULD MESS-UP YOUR DISH?

WRITE ABOUT A PENDING CHALLENGE THAT COULD STOP OR DISTURB YOUR IDEAS FROM CHANGING YOUR FOOD PUBLIC PROCUREMENT

LA FORMATION DES JEUNES

DANS LES ECOLES TECHNIQUES

REVALORISE LE MÉTIERS DE

L'ALIMENTATION (production + transformation)



#3 WHAT COULD MESS-UP YOUR DISH?

WRITE ABOUT A PENDING CHALLENGE THAT COULD STOP OR DISTURB YOUR IDEAS FROM CHANGING YOUR FOOD PUBLIC PROCUREMENT

• Political Change / Commitment

• Structural differences in different countries

• Climate Change Impact on food production

• Cost as a leading factor for choice + economy of using costs.



#3 WHAT COULD MESS-UP YOUR DISH?

WRITE ABOUT A PENDING CHALLENGE THAT COULD STOP OR DISTURB YOUR IDEAS FROM CHANGING YOUR FOOD PUBLIC PROCUREMENT

- Regulation

- Political support

- Time

- Money



#3 WHAT COULD MESS-UP YOUR DISH?

WRITE ABOUT A PENDING CHALLENGE THAT COULD STOP OR DISTURB YOUR IDEAS FROM CHANGING YOUR FOOD PUBLIC PROCUREMENT

POLITIC

LAW

THE MARKET

CITY PRACTITIONERS



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