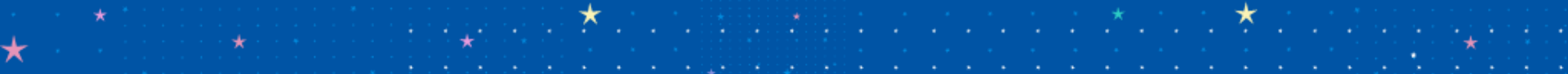
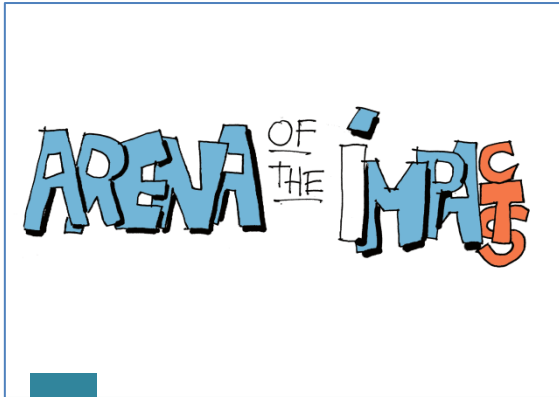
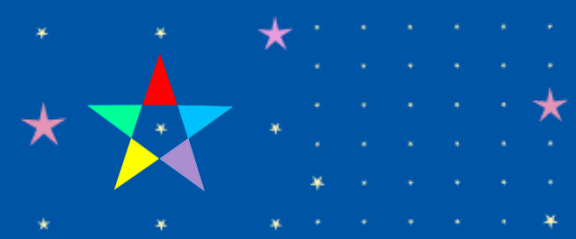


# Gamification exercises "From Actions to Impacts"





1

P2P activity created with thematic playing cards



2

P2P activity created with manual exercise

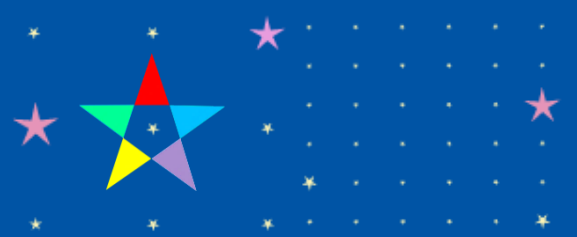


3

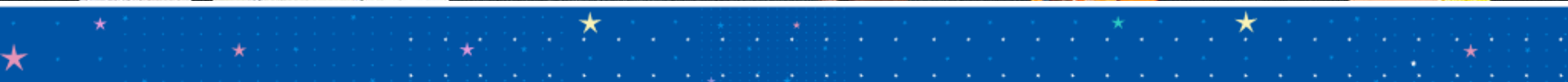
P2P activity created with manual exercise

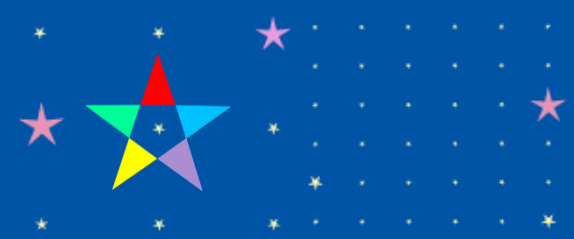


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# ARENA OF THE IMPLICIT





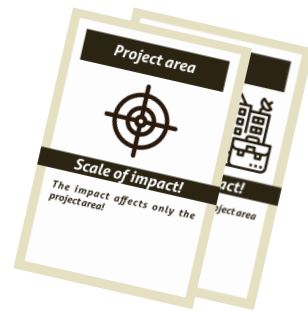
## Components

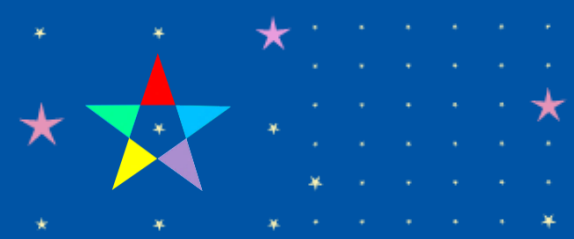
IAP:		Action name:		Timescale	
Lead actor	Key partners	Outputs	Resources		
Context: (brief description of the context in which the action is located)					
Key activities:					
Expected Results:					

**Actions Card**



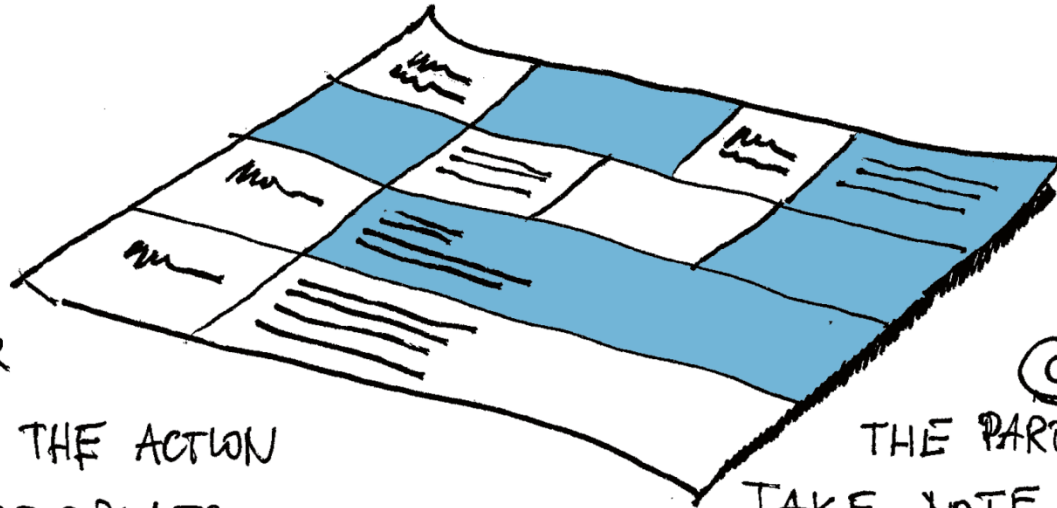
**Impact Cards**





1

(A) THE FIRST PARTNER PLACES THE FIRST ACTION ON THE GAME TABLE (AREA)-----



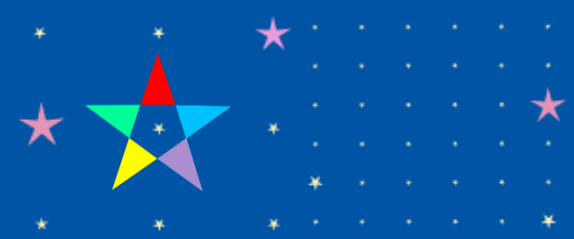
(B)

THE PARTNER  
INTRODUCE THE ACTION  
TO THE PARTICIPANTS-----

(C)

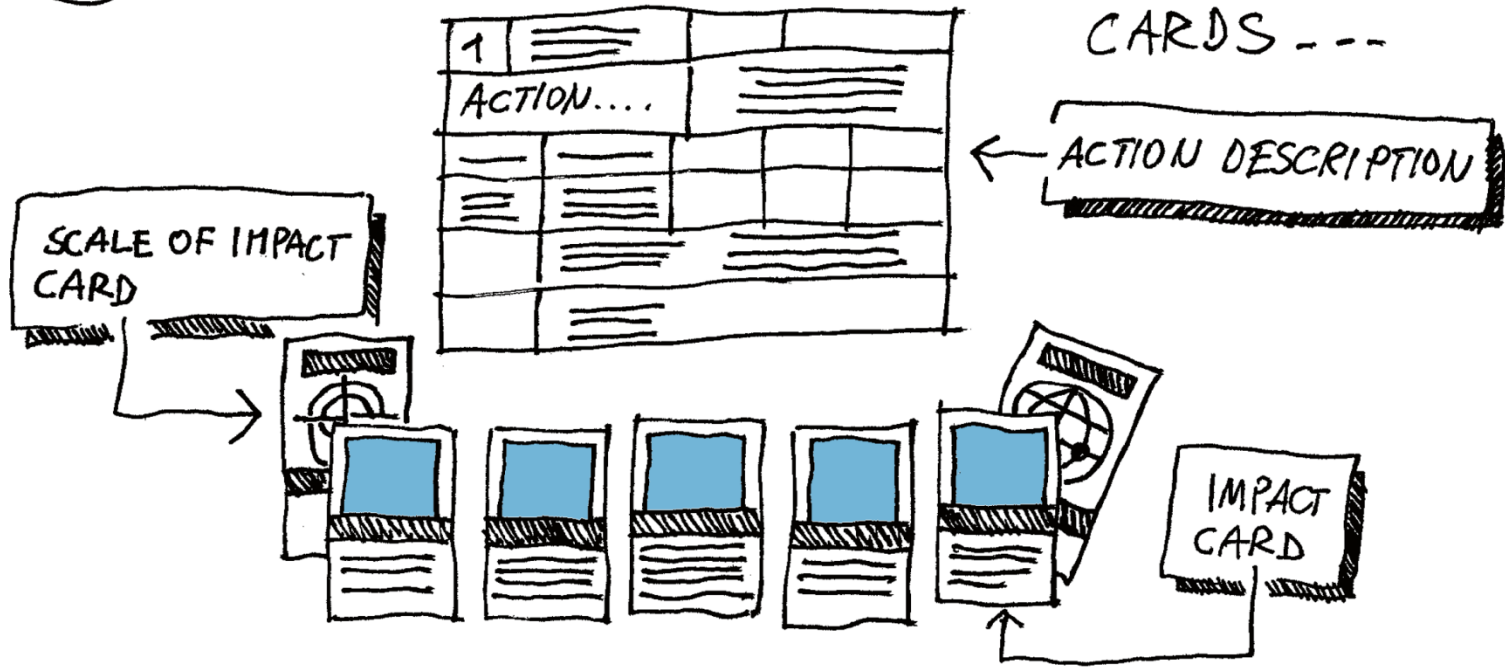
THE PARTICIPANTS  
TAKE NOTE OF  
THE INFORMATION-----

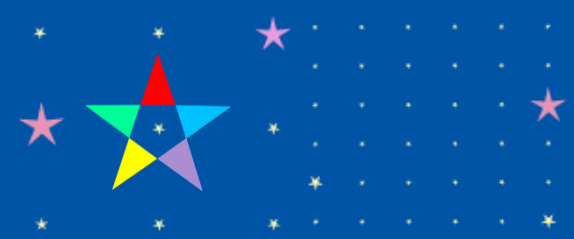




2

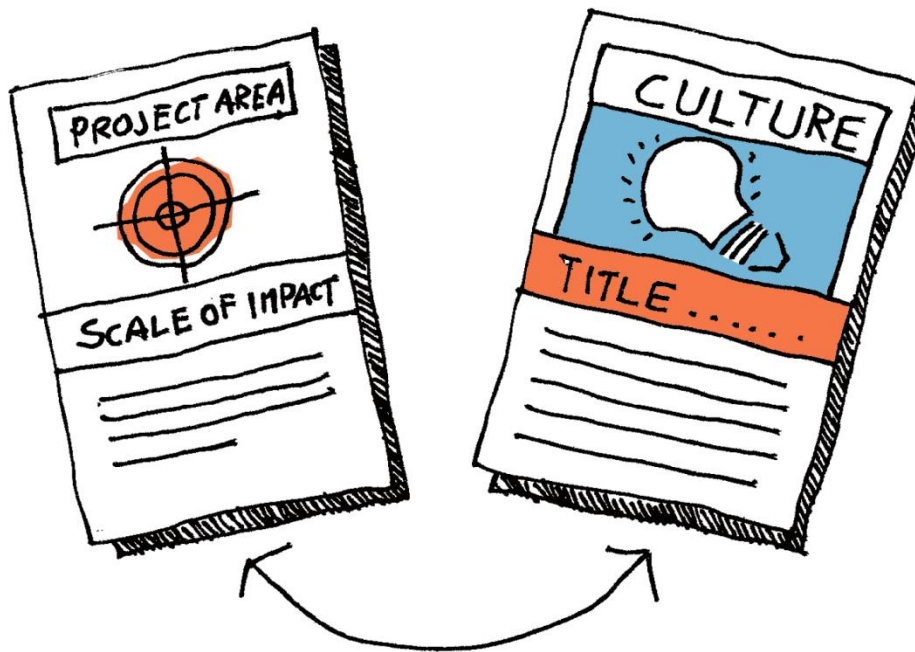
THE PARTNER PUT ON THE TABLE THE "IMPACT CARDS" AND THE "SCALE OF IMPACT" CARDS ---





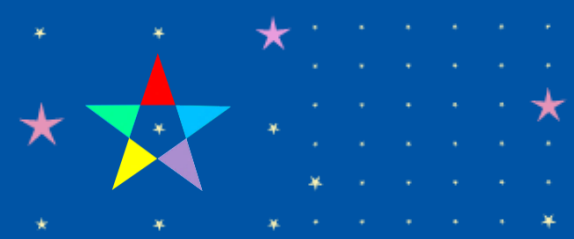
3

THE IDEA IS TO CONNECT TO EACH ACTION THE POSSIBLE IMPACTS THAT THIS CAN GENERATE ----



AND ALSO UNDERSTAND WHAT THE SCALE OF THE IMPACT....

AREA, CITY REGION



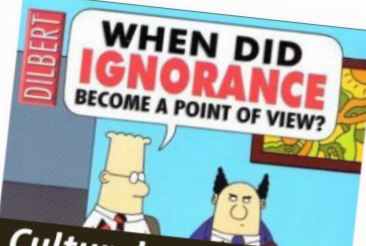
**Urban quality**



**Retrofitting**

The action will become a "booster" to improve the use of retrofitting approach in the buildings to improve the energy efficiency of the project area.


**Culture**



**Cultural production**

The action will become a "booster" for the development of local cultural production (exhibitions, theatre, music, etc.) to be able create a contemporary cultural hub in the city!

**Project area**



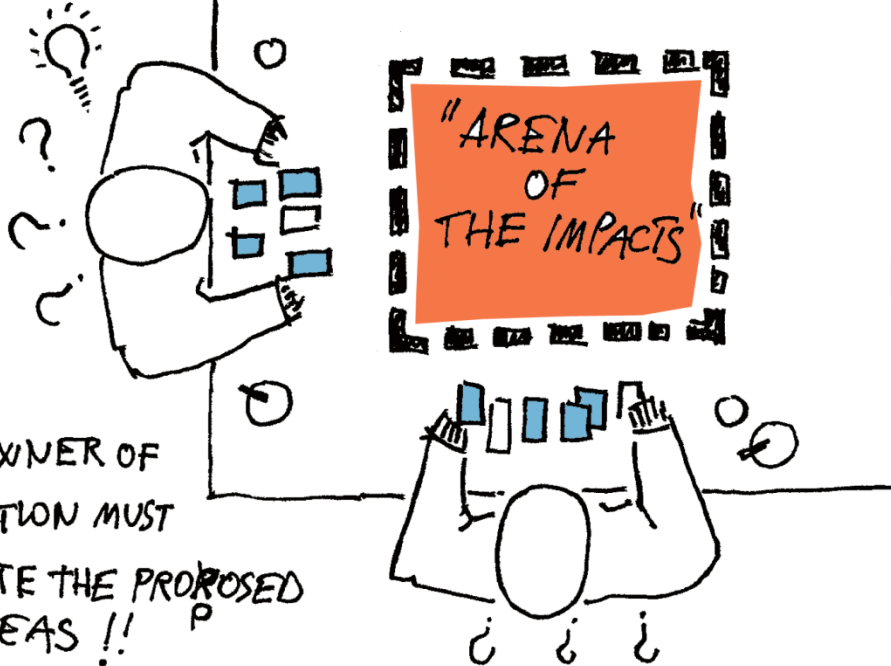
**Scale of impact!**

The impact affects only the project area!





4



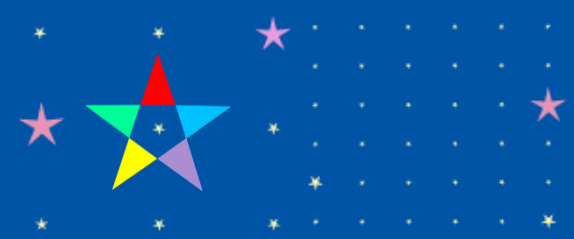
(C) THE OWNER OF THE ACTION MUST MEDIATE THE PROPOSED IDEAS !!  
P

(A)

NOW, AFTER THE EXPLANATION OF THE ACTION, THE PLAYERS MUST WORK ON THE IMPACTS TO STARTING A COMPARISON....

(B)

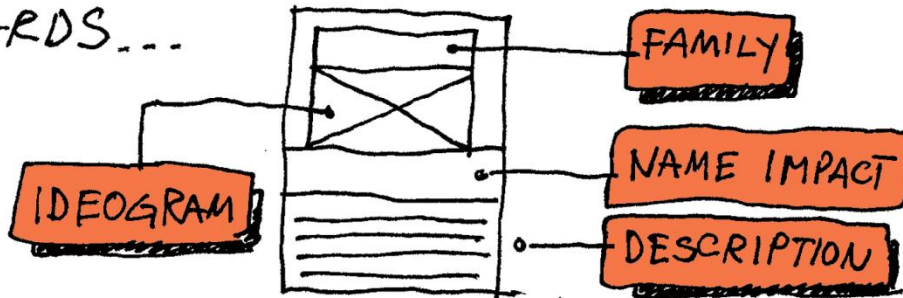
EACH PLAYER MUST PRESENT HIS OWN VISION FOR THE IMPACTS....

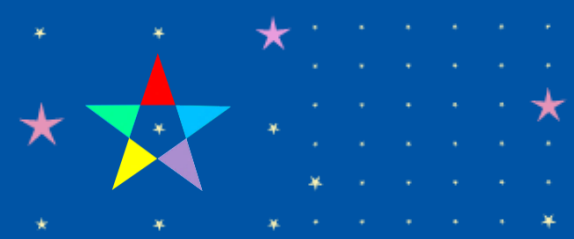


⑤ THE IMPACT CARDS HAVE BEEN ORGANIZED IN ④ FAMILIES: SOCIAL (COHESION/INNOVATION) - URBAN QUALITY - ECONOMY - CULTURE

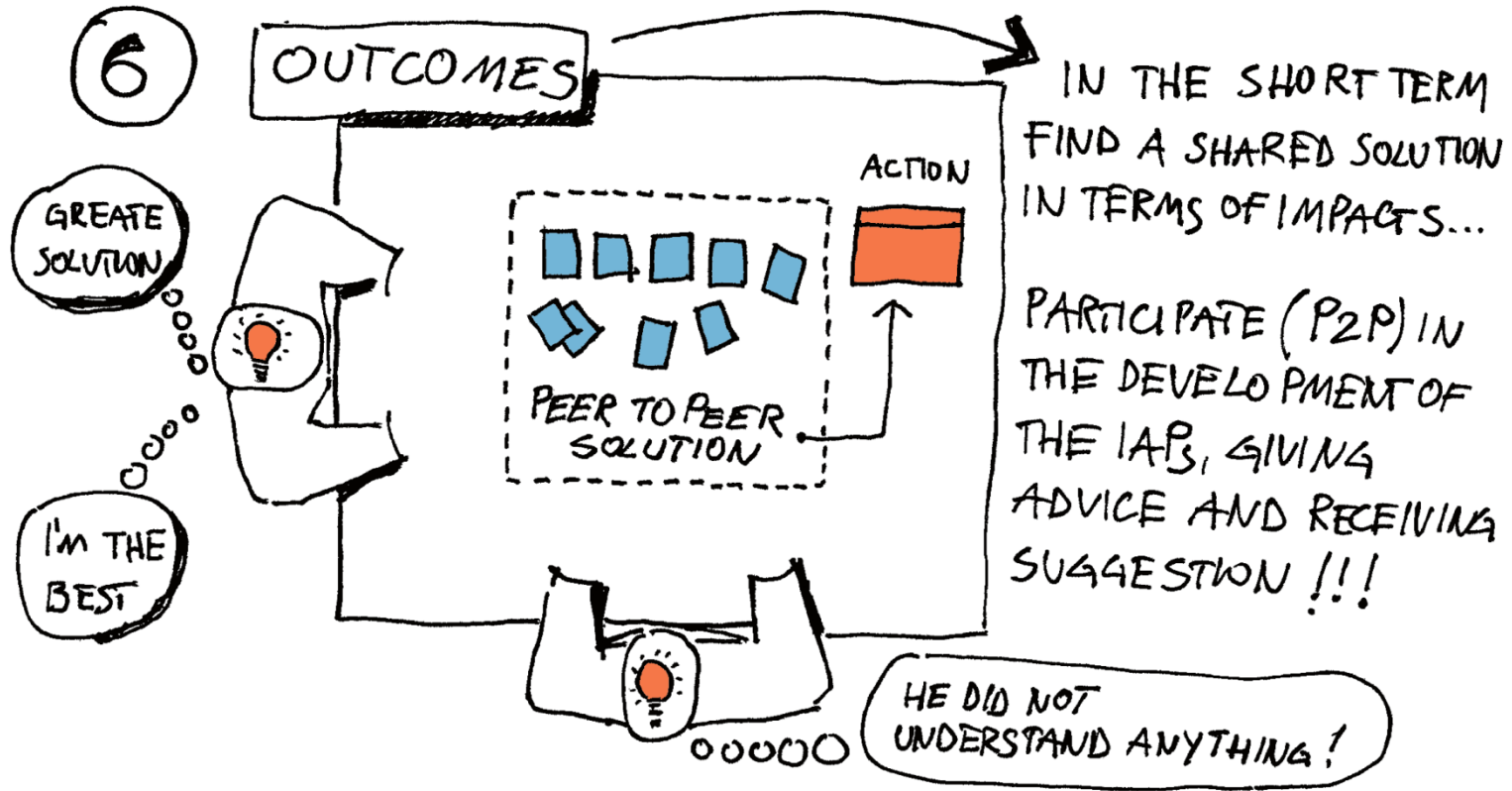
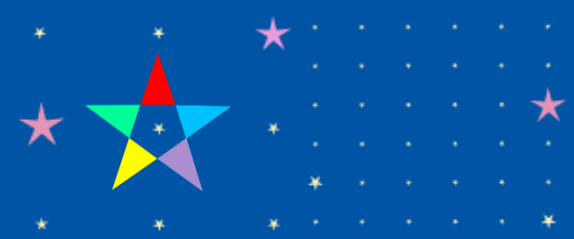
BUT EVERY PLAYER CAN THINK OF A NEW FAMILY... AND DEVELOP IT → YOU HAVE AT DISPOSAL EMPTY (BLANK) CARDS...

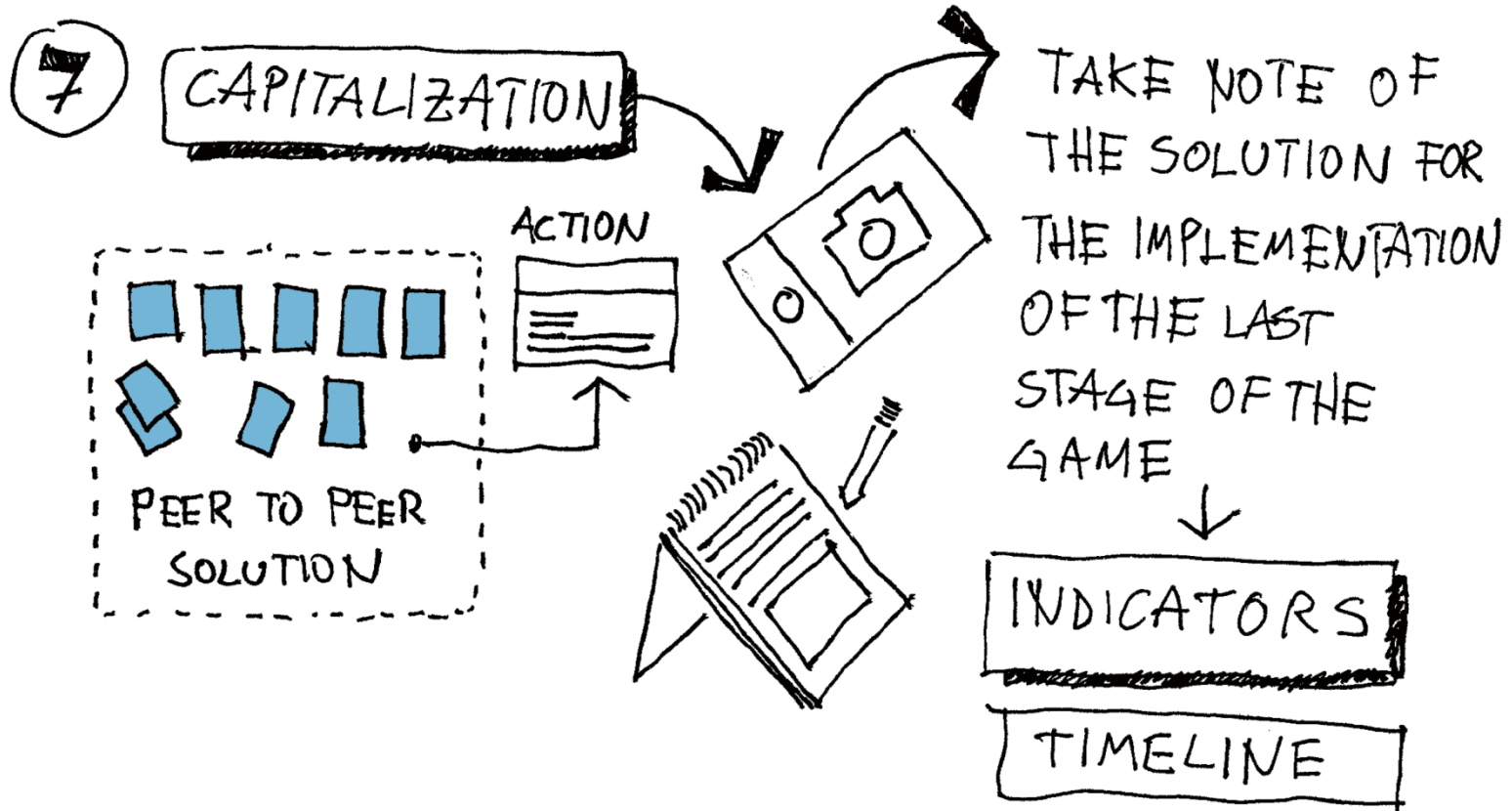
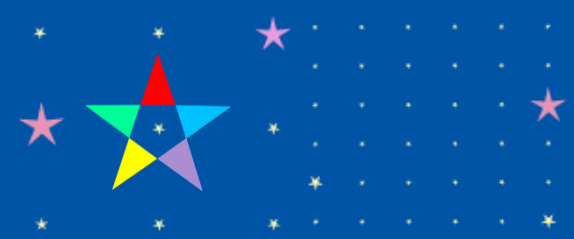
THE NEW CARDS WILL ENTER IN THE DECK



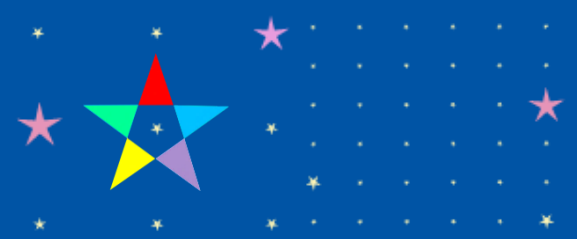




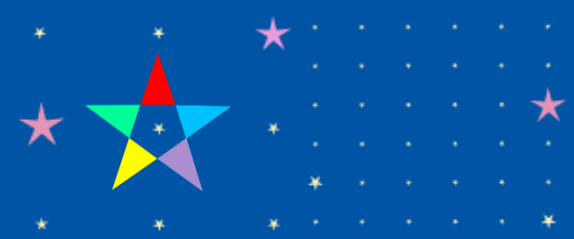




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## Components

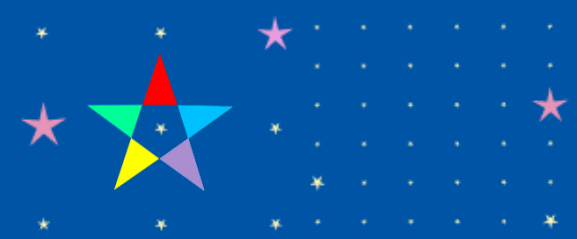
IAP:		Action name:		
Lead actor	Key partners	Outputs	Resources	Timescale
Context: (brief description of the context in which the action is located)				
Key activities:				
Expected Results:				

**Actions Card**

- 1
- 2

**Labels (number)**

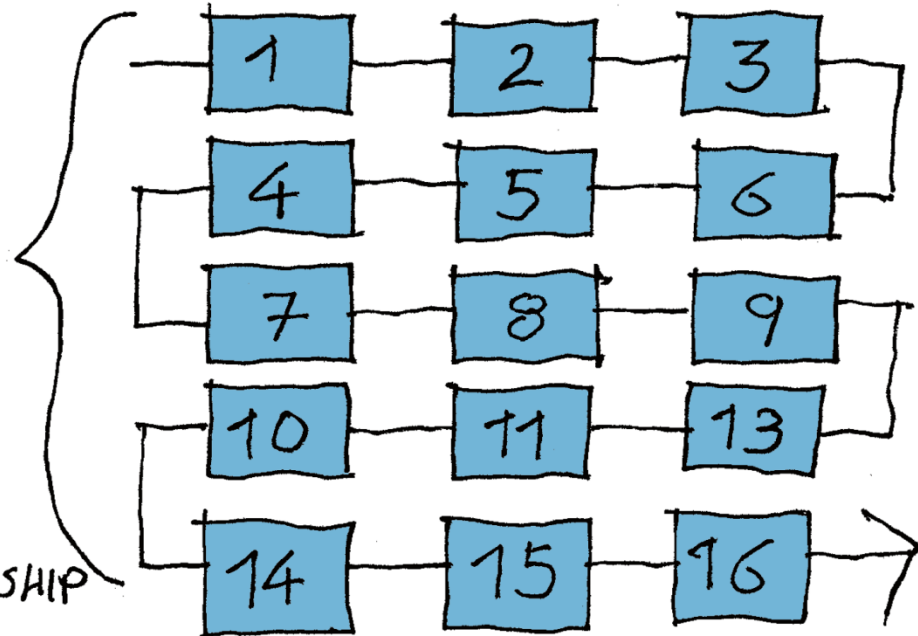




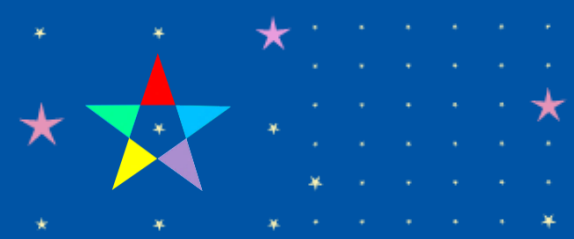
7

Ⓐ STARTING FROM THE ACTION CARDS, PARTNERS WILL HAVE TO PROPOSE THEIR "TIMELINE" IDEA !!

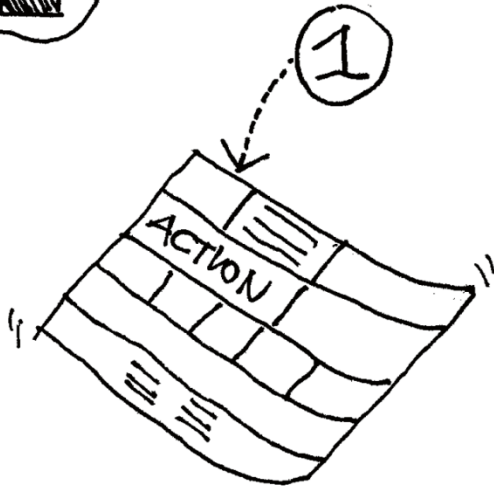
1	≡			
ACTION				
≡	≡	≡	≡	≡
	≡	≡		



Ⓑ THEY WILL HAVE TO HIGHLIGHT THE RELATIONSHIP BETWEEN THE PROPOSED ACTIONS



②

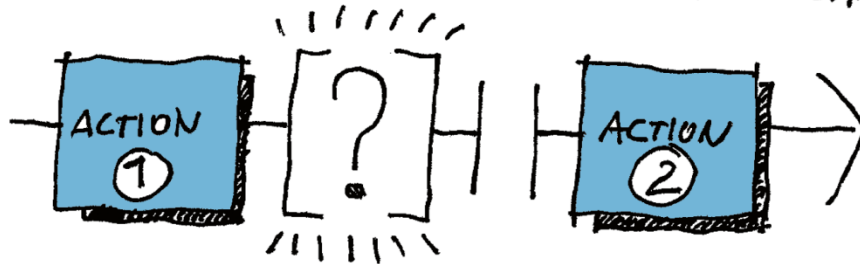


④ ACTIONS MUST BE NUMBERED !!!



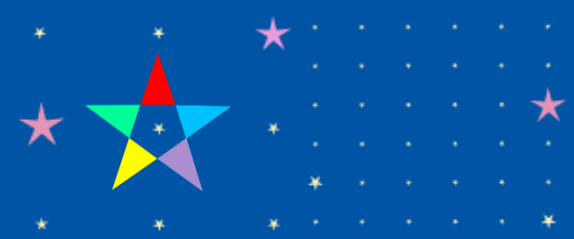
CRITICAL FRIEND

"...IT SEEMS TO ME THAT SOMETHING IS MISSING BETWEEN ACTION 1 AND 2. CAN YOU EXPLAIN WHAT YOU MEAN?"



③ EACH PARTNER MUST BECOME A "CRITICAL FRIEND", ASK QUESTIONS ABOUT THE SEQUENCE OF ACTIONS AND POINT OUT ANY "MISSING PARTS"





IAP:		Action name:		
Lead actor	Key partners	Outputs	Resources	Timescale
Context: (brief description of the context in which the action is located)				
Key activities:				
Expected Results:				

**1**

IAP:		Action name:		
Lead actor	Key partners	Outputs	Resources	Timescale
Context: (brief description of the context in which the action is located)				
Key activities:				
Expected Results:				

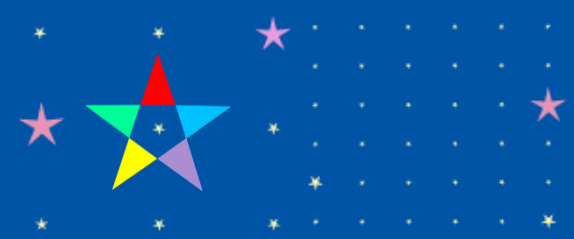
**2**

IAP:		Action name:		
Lead actor	Key partners	Outputs	Resources	Timescale
Context: (brief description of the context in which the action is located)				
Key activities:				
Expected Results:				

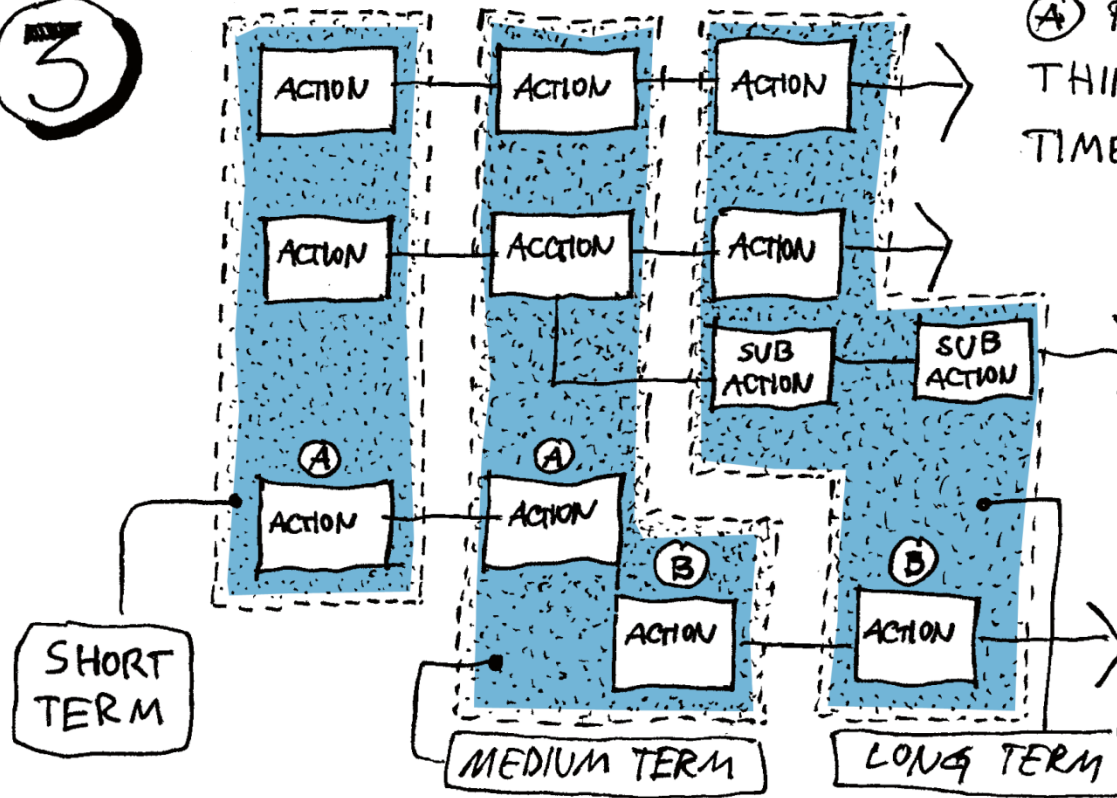
IAP:		Action name:		
Lead actor	Key partners	Outputs	Resources	Timescale
Context: (brief description of the context in which the action is located)				
Key activities:				
Expected Results:				

?

IAP:		Action name:		
Lead actor	Key partners	Outputs	Resources	Timescale
Context: (brief description of the context in which the action is located)				
Key activities:				
Expected Results:				

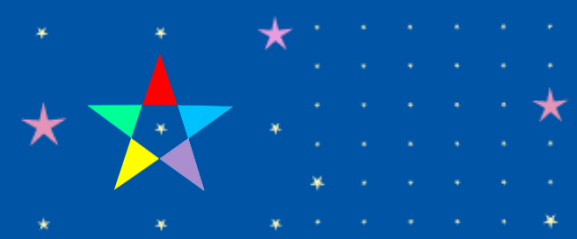


3



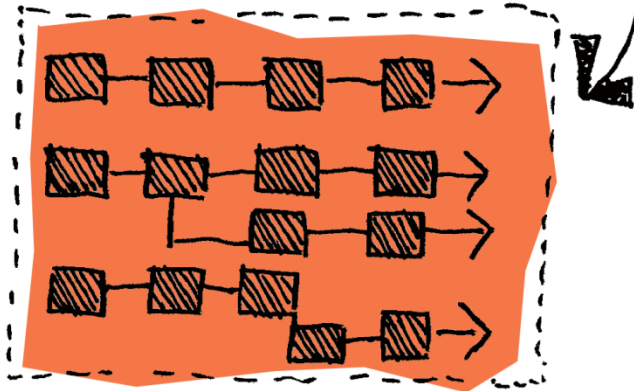
Ⓐ PARTNER CAN THINK OF DIFFERENT TIMELINE MODELS!

Ⓑ PARTNER WILL HAVE HIGHLIGHT IF THE ACTIONS ARE: SHORT-MEDIUM OR LONG TERM!



4

CAPITALIZATION

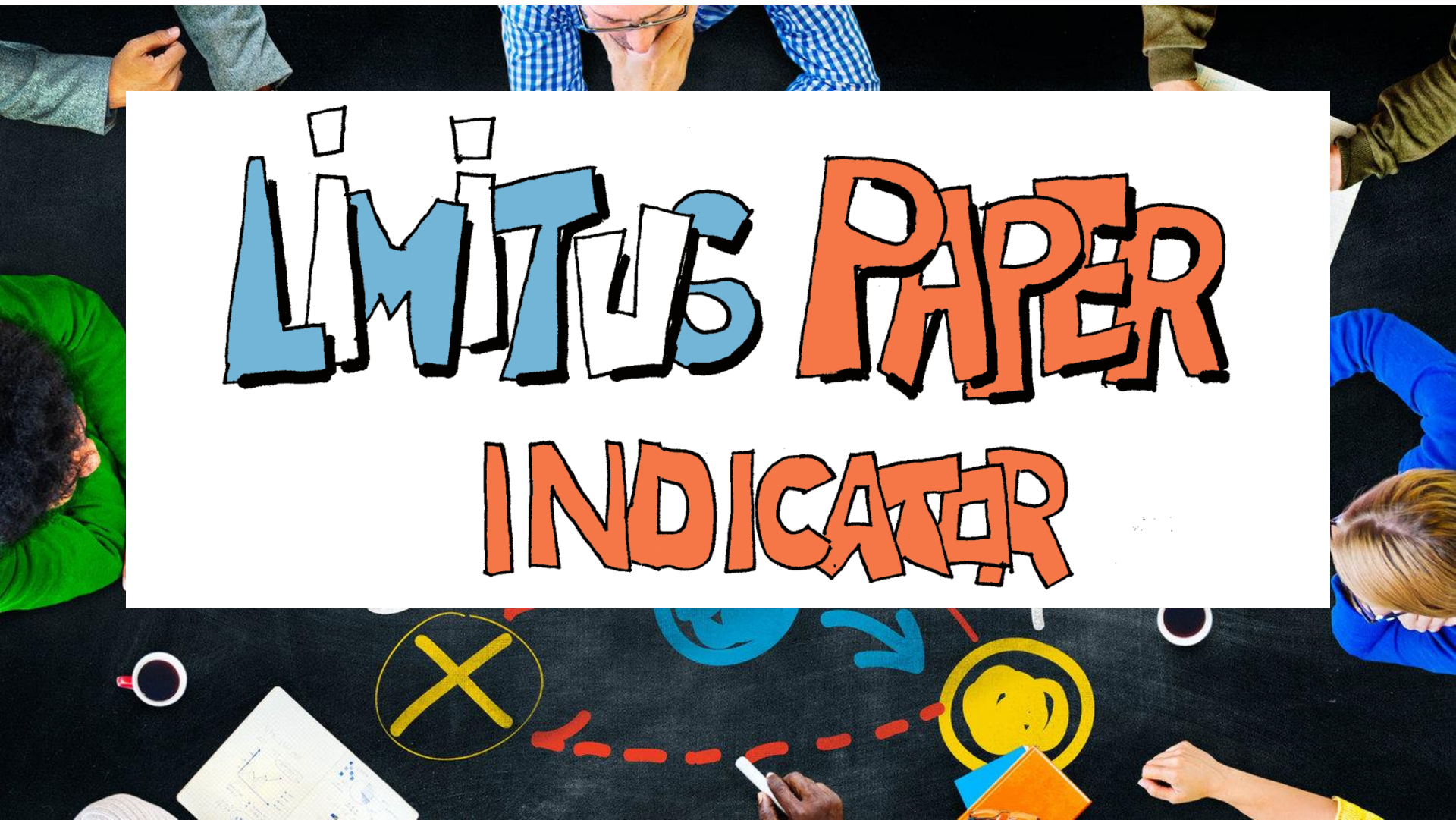


④ DEVELOPMENT OF  
A TIMELINE TO USE AS  
A STARTING POINT FOR  
THE DEFINITION OF

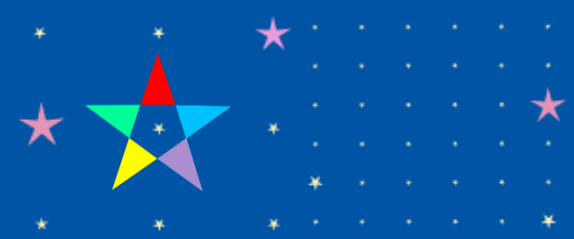
INDICATORS !!



# LIMITUS PAPER INDICATOR







## Components

**MAPS Network – Indicators card**

	Specific objective	Result indicator	Output indicator
What is it?	Description of the change you want to achieve in the existing situation: <i>the intended result</i>	A variable that describes a relevant aspect of your intended result, to <i>measure the change in the situation</i>	A variable that describes the outputs that your action plan will produce. <i>Outputs are the direct products created by the implementation of your action plan</i>
Result framework for your Integrated Action Plan			

**Indicator Card**

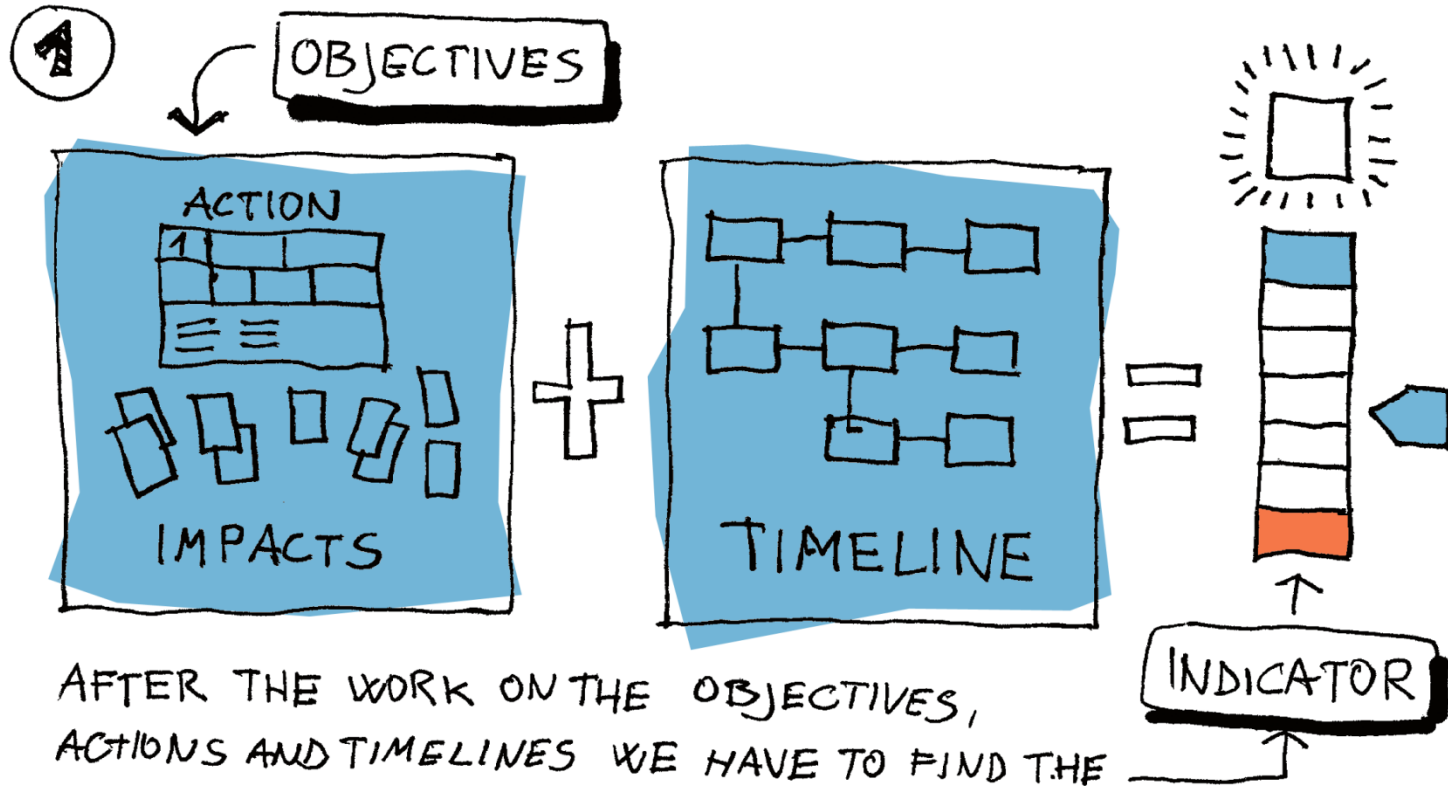
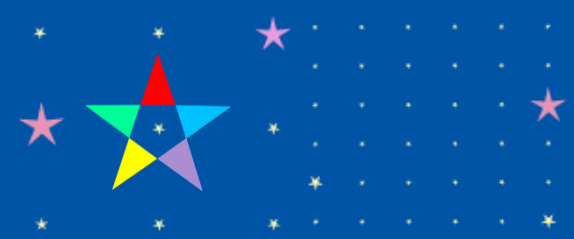


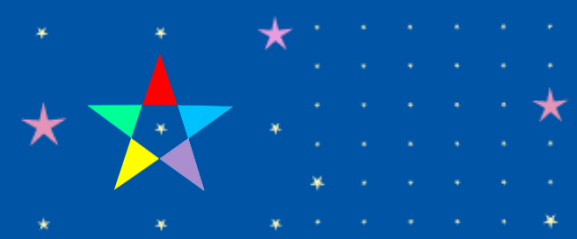
**European Union**  
European Regional Development Fund



Military Assets as Public Spaces







2

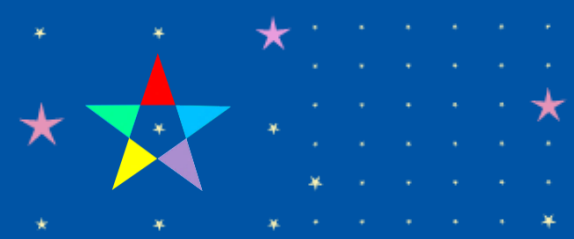
**INDICATOR CARD**

SPECIFIC OBJECTIVE	RESULT INDICATOR	OUTPUT INDICATOR

① THE PLAYERS (PARTNERS) WILL HAVE TO WORK WITH THE **INDICATOR CARD**

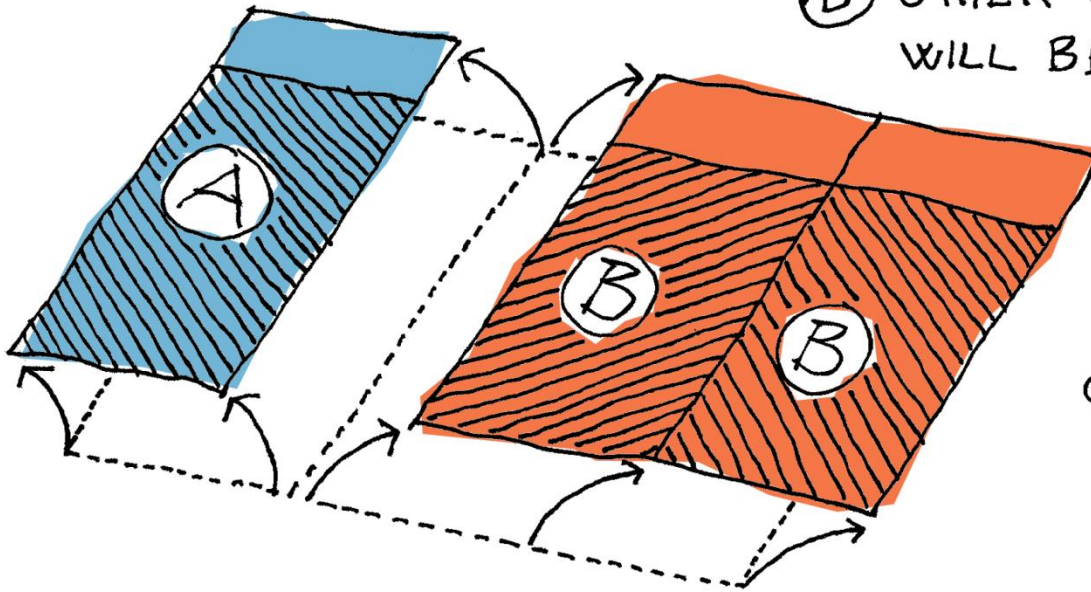


A CARD CONSISTING OF THREE COLUMNS

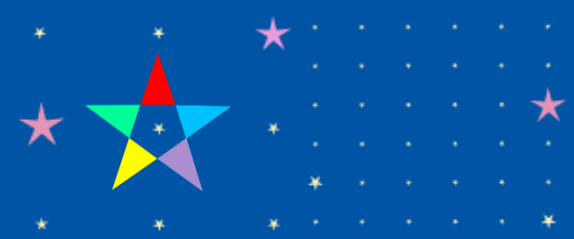


③ ① PLAYERS WILL HAVE TO FILL INDIVIDUALLY THE FIRST COLUMN

② OTHER COLUMNS WILL BE FILLED WITH THE COMPARISON WITH THE OTHER PLAYERS







④

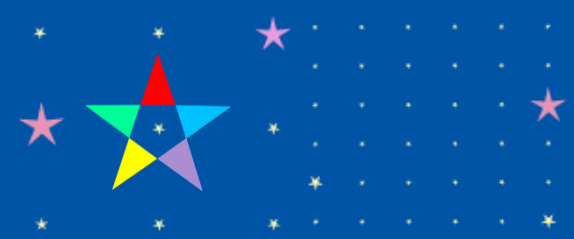


15'

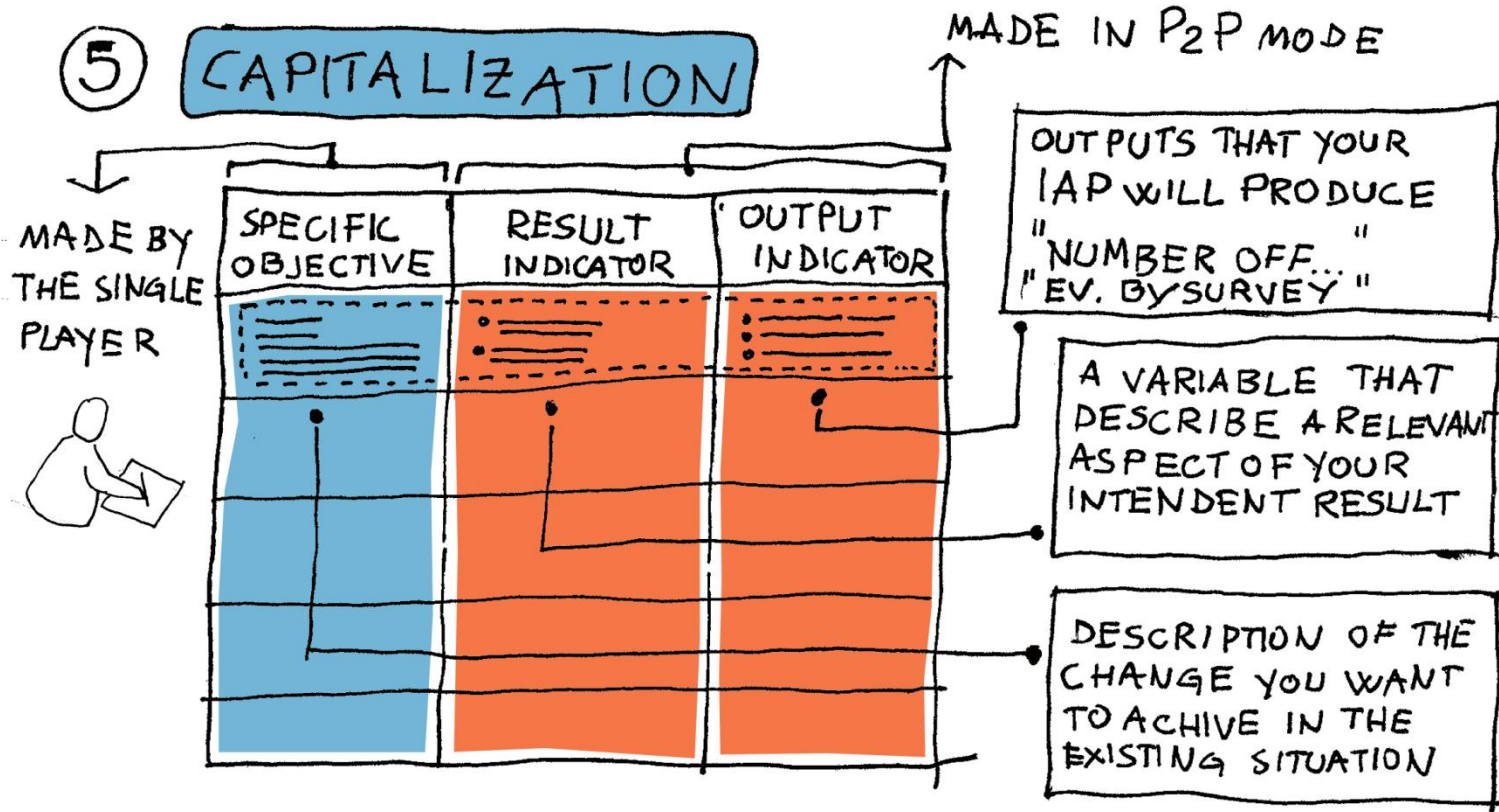


60' (20')

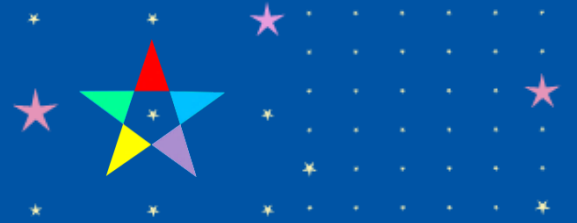
FOR PLAYER



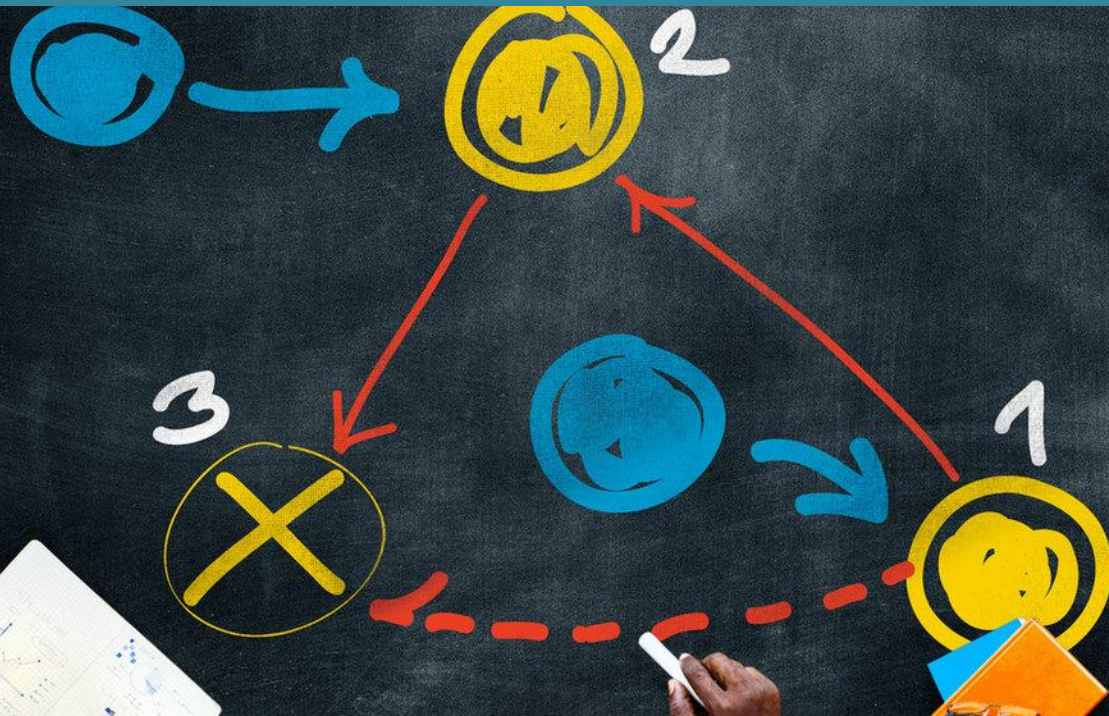
# 5 CAPITALIZATION







# Conclusion / outcomes





**City scale**

**Scale of impact!**

The impact affects the project area and the city!

**Urban quality**

**Retrofitting**

The action will become a "booster" to improve the use of retrofitting approach in the buildings to improve the energy efficiency of the project area.

IAP:		Action name:			
Lead actor	Key partners	Outputs	Resources	Timescale	
Context: (brief description of the context in which the action is located)					
Key activities:					
Expected Results:					

**Social cohesion**

**Social groups**

The actions will become a "booster" for the birth of new social groups (associations, organized groups of inhabitants, etc.)!

**Social innovation**

**Innovation VS needs**

The action will become a "booster" to generate new strategies, concepts, ideas that meet the social needs of different issues as a working conditions, education, local community development, and welfare.

**Project area**

**Scale of impact!**

The impact affects on project area!

**Culture**

**Cultural production**

The action will become a "booster" for the development of local cultural production (exhibitions, theatre, music, etc.) to be able create a contemporary cultural hub in the city!

**Local economy**

**New jobs!**

The action will become a "booster" for the creation of a place to abilitate and encourage the development of a new (innovative, creative) jobs!

**Local economy**

**Open Labs**

The action will become a "booster" for the development of a place dedicate to the research and innovation from bottom (Open Laboratory, FabLab, etc.)!

**GROW YOUR BUSINESS**

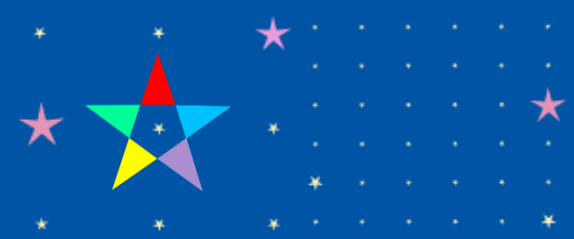
"TAMU, PLUO E KOMBABE  
ALL MY LIFE THING SUNN HEE CHAISSO  
SUNN PHENAN AET PHA BEELE  
SUNN HANU SUNN PHU BEELE"

**Project area**

**Scale of impact!**

The impact affects only the project area!





IAP:		Action name:		
Lead actor	Key partners	Outputs	Resources	Timescale
Context: <small>(Brief description of the context in which the action is located)</small>				
Key activities:				
Expected Results:				

IAP:		Action name:		
Lead actor	Key partners	Outputs	Resources	Timescale
Context: <small>(Brief description of the context in which the action is located)</small>				
Key activities:				
Expected Results:				

IAP:		Action name:		
Lead actor	Key partners	Outputs	Resources	Timescale
Context: <small>(Brief description of the context in which the action is located)</small>				
Key activities:				
Expected Results:				

IAP:		Action name:		
Lead actor	Key partners	Outputs	Resources	Timescale
Context: <small>(Brief description of the context in which the action is located)</small>				
Key activities:				
Expected Results:				

IAP:		Action name:		
Lead actor	Key partners	Outputs	Resources	Timescale
Context: <small>(Brief description of the context in which the action is located)</small>				
Key activities:				
Expected Results:				

IAP:		Action name:		
Lead actor	Key partners	Outputs	Resources	Timescale
Context: <small>(Brief description of the context in which the action is located)</small>				
Key activities:				
Expected Results:				

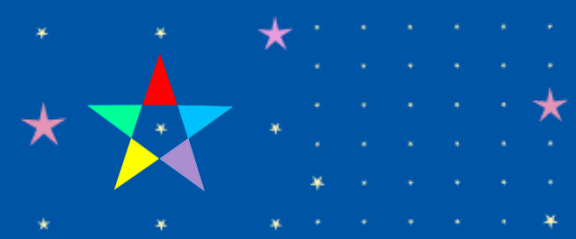
IAP:		Action name:		
Lead actor	Key partners	Outputs	Resources	Timescale
Context: <small>(Brief description of the context in which the action is located)</small>				
Key activities:				
Expected Results:				

IAP:		Action name:		
Lead actor	Key partners	Outputs	Resources	Timescale
Context: <small>(Brief description of the context in which the action is located)</small>				
Key activities:				
Expected Results:				

**Short**

**Medium**

**Long**



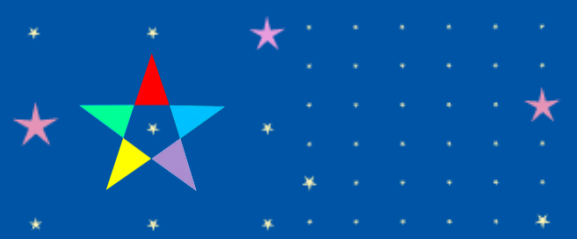
## MAPS Network – Indicators card

	Specific objective	Result indicator	Output indicator
<i>What is it?</i>	Description of the change you want to achieve in the existing situation: <b>the intended result</b>	A variable that describes a relevant aspect of your intended result, to <b>measure the change in the situation</b>	A variable that describes the outputs that your action plan will produce. <b>Outputs are the direct products created by the implementation of your action plan</b>
<i>Result framework for your Integrated Action Plan</i>			

**Specific Objective**

**Output indicator**

**Result indicator**



Grazie Thanks  
Danke **Merci** Gracias  
**Ευχαριστώ** multumesc  
Takk dziękuję dakujem hvala  
**Obrigado** dziękować  
tānan kiitos köszönöm aciu  
Tack děkuji paldies  
**nizžik ħajr dank u wel**

